

NOVA SCOTIA UTILITY AND REVIEW BOARD**IN THE MATTER OF: IN THE MATTER OF THE MARITIME LINK ACT****- and -****IN THE MATTER OF: AN APPLICATION by NSP MARITIME LINK
INCORPORATED for approval of the Maritime Link
Project****Review and Consideration of
Energy Access Agreement and Related Information****From:** MPA Morrison Park Advisors Inc.
Board Counsel Consultant**Date Due:** **Thursday, November 7, 2013****Copies:** 1 electronic copy (PDF searchable)
7 hard copies**Contact Person:** Mr. Pelino Colaiacovo
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Introduction

In its Decision delivered on July 22, 2013, the NSUARB concluded that while the proposed Maritime Link project as presented was the lowest cost alternative for Nova Scotia electricity ratepayers,¹ there was doubt about a critical aspect of the arrangement; namely, access to market-priced energy over and above the Nova Scotia Block and Supplemental Energy specifically agreed to. While the Board concluded that it is reasonable to expect access to Market-priced Energy after 2041 (because of the substantial amount of power that will be available to Nalcor after the expiry of its Churchill Falls contract with Hydro Quebec), it found that there is substantial uncertainty about such access in the period from the expected completion of the project in 2017 until 2041.² The Board made it a Condition of Approval that “NSPML obtain from Nalcor the right to access Nalcor Market-priced Energy (consistent with the assumptions in the Application as noted in NSUARB IR-37 and Figure 4-4) when needed to economically serve NSPI and its ratepayers; or provide some other arrangement to ensure access to Market-priced Energy.”³ Moreover, the Board required that meeting this condition should not result in additional costs to Nova Scotia ratepayers, because it was simply a legal recognition of the assurances given by NSPML during the hearings that such Market-priced Energy would indeed be available.⁴

On October 21, 2013, NSPML delivered a Compliance Filing, which included an Energy Access Agreement (the “Agreement”) between Nalcor Energy, Emera Inc. and Nova Scotia Power Incorporated. In addition, NSPML, NSPI and Nalcor presented additional information at the Technical Conference held in Halifax, Nova Scotia on October 28, 2013.

At the behest of Board Counsel, MPA Morrison Park Advisors Inc. has reviewed the Compliance Filing, and considered the additional information provided at the Technical Conference. Our objective was to understand whether and to what extent the problem

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1 of uncertainty with respect to access to Market-priced Energy has been addressed in
2 the Agreement, and also whether the proposed arrangements increase the costs
3 expected to be borne by Nova Scotia electricity ratepayers, or otherwise detract from
4 the proposed Maritime Link project originally proposed to the NSUARB.

6 **Critical Features of the Agreement**

7 In our view, the critical terms of the Energy Access Agreement are:

- 8 • Nalcor commits to make available to NSPI 1.2 TWh of non-firm energy per year
9 on average over the course of the Agreement, which is expected to last
10 approximately 24 years between 2017 and 2041;⁵
- 11 • Annual availability of energy could be up to 1.8 TWh, but could be as low as 0
12 TWh in any given Contract Year (September 1 – August 31) depending on the
13 Nalcor Forecast of Available Energy;
- 14 • Nalcor commits to provide NSPI with a rolling 24-month forecast of expected
15 available non-firm energy, on a monthly basis;
- 16 • Once per year, in the month of June, NSPI has the option to issue a solicitation
17 for non-firm energy for the following Contract Year, and Nalcor commits to bid
18 into that solicitation, based on Nalcor's May 31 Forecast, up to a maximum of 1.8
19 TWh;
- 20 • In NSPI's solicitation, Nalcor may bid any price for its energy, up to and including
21 the MassHub price, or the higher price of any alternative liquid market
22 opportunity available to Nalcor;
- 23 • If there is an extended dry period or some other system difficulty, and it appears
24 that there will be insufficient energy available for export from Newfoundland and
25 Labrador to meet Nalcor's commitment to NSPI over the term of the Agreement,

⁵ Note that if the Agreement lasts 24 years, then in order to achieve at least 1.2 TWh per year on average, Nalcor will be required to make available at least a cumulative total of 28.8 TWh over that time period. If the Maritime Link is a year late, and hence the Agreement lasts only 23 years, then the cumulative total requirement would be 27.6 TWh. This calculation is relevant because Nalcor may offer more or less than 1.2 TWh in any given year, up to a maximum of 1.8 TWh. So, for example, if 1.8 TWh were offered for the first 16 years, then it would not matter how much was offered in the remaining years, because 28.8 TWh would have already been offered.

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2 be responsible for the first 300 GWh per annum of any shortfall, and Nalcor shall
3 be responsible for the remainder;⁷

- 4 • In the case of a Variance, if Emera chooses to satisfy its obligation to offer up to
5 300 GWh of energy through the construction of new intermittent energy facilities
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7 offer up to 100 MW of balancing services under a fixed price contract;⁸
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10 completed (by providing more than 1.2 TWh per year in the early years, for
11 example), Nalcor must still offer its Forecast Available Energy in NSPI’s annual
12 solicitation throughout the full term of the Agreement.

14 **Energy Availability Implications for Nova Scotia Ratepayers**

15 The critical risk of concern to the Board was that Market-priced Energy would not be
16 available from Nalcor. From the evidence presented to the Board, it appeared that
17 Nalcor would have such energy, at least in the early years of the Maritime Link
18 agreement, but there were two notable circumstances that might result in Market-priced
19 Energy being unavailable to Nova Scotia:

- 20 • load growth in Newfoundland and Labrador could reduce the available supply of
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- 22 • Nalcor could choose to sell their available energy to another market instead of to
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4 load grows dramatically, Nalcor's policy would lead them to build additional wind or
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8 The result of this approach to electricity planning and generation is that in good years
9 (i.e., years in which precipitation and wind are plentiful) there will be substantial surplus
10 energy available for export at market prices, and in bad years there may be little or no
11 surplus energy, but the supply should never fall to the point that Nalcor's firm
12 commitments will be in jeopardy (unless annual precipitation drops below the lowest
13 level on the entire historical record for a sustained period of time).

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15 Assuming this to be the case, it is reasonable to believe that Nalcor will have at least
16 1.2 TWh per year on average available for export to Nova Scotia over the term of the
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22 However, there is no guarantee that at some point Nalcor and the Newfoundland and
23 Labrador government will not change their policies with respect to electricity system
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25 at some point wish to build some fossil fuel-fired electricity generation facilities,
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10 shortfall in Market-priced Energy. In effect, Nalcor and Emera have jointly assumed final
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12 accordance with the terms of the Agreement. Regardless of the division of this risk
13 burden between the two Parties, the risk does not fall on the Nova Scotia ratepayer.¹¹

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15 On the second issue, concerning the possibility of Nalcor contracting with other potential
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Energy Price Implications for Nova Scotia Ratepayers

It should be noted that none of the provisions of the Agreement establish prices for the energy in question, except with respect to establishing a ceiling on Nalcor's bid prices in response to NSPI's annual solicitation. In fact, in all likelihood, the energy that is obtained in the annual solicitation will likely be priced in relation to the MassHub price, because it is liquid, publicly known, and its forward prices are forecast by a variety of market players. In other words, an annual solicitation could result in, for example, a commitment to provide 1.5 TWh of energy over the course of the next Contract Year, during off-peak hours, at a price of "MassHub – X". Nalcor, or an alternative winner of the solicitation, would be offering to commit to a price in relation to the MassHub price, but that price would be floating at any given time during the following 12 months.¹²

NSPI could have chosen to follow this exact procedure (i.e., annual or other periodic solicitations), even without the Agreement in place. Nalcor would face the same pricing pressures, and the same competitive landscape within which to sell their surplus energy. However, there are two crucial differences with the Agreement in place: Nalcor is disclosing its expectations about power availability through its forecasts, to NSPI's benefit; and Nalcor is specifically committing to participate in the annual solicitations, instead of seeking alternative long-term buyers of its power.

Under the Agreement, NSPI is under no obligation to purchase any specific amount of power, under any terms. However, if NSPI chooses not to hold a solicitation in relation to a particular Contract Year, then Nalcor is not obligated to participate in any other NSPI solicitation or similar process at other times throughout that Contract Year (though Nalcor may choose to). Similarly, if NSPI only requires 1 TWh of energy, but Nalcor is capable of offering more in that year, NSPI is not required to accept it. However, in this case, the total amount of Nalcor energy offered (up to a maximum of 1.8 TWh) still counts against Nalcor's cumulative obligation under the Agreement.

¹² Note that this is a simplification for example purposes only. NSPI might ask for specific amounts of energy on a monthly basis, a certain amount off-peak vs. on-peak, etc. The solicitation could take many possible forms, and the pricing structure could be entirely different as well (though in our view pricing in relation to MassHub is the most likely outcome for the solicitations).

1 In effect, the Energy Access Agreement provides an option to NSPI and its Nova Scotia
2 ratepayers, without additional costs as compared to the absence of the Agreement. As
3 contended by NSPML during the Maritime Link hearing, this option may have been
4 present all along because of the nature of the Maritime Link and the location of Nova
5 Scotia in the transmission path, but the Agreement provides legal certainty with respect
6 to the existence of the option.

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8 NSPI may choose not to make use of this option for economic reasons. The option is
9 limited because it may be exercised no more than once per year and only in June, and it
10 may not be advantageous for NSPI to determine its purchases of non-firm energy in that
11 manner. For example, it might make more sense for NSPI to buy some of its non-firm
12 energy on a daily basis, as required. Nalcor's offer to the NSPI solicitation may be
13 priced at a certain discount to Masshub in September, for example, but at a different
14 discount (or none at all) at other times of the year. It will be up to NSPI to make the
15 decision whether it wishes to structure deals for 12 months at a time, or risk taking
16 different prices (and facing other levels of power availability) based on market
17 conditions.

18
19 Regardless of the amount of energy requested by NSPI in its solicitation, Nalcor has
20 made the critical commitment that it will not contract its surplus energy to any other
21 potential buyer on a multiyear basis. If NSPI chooses not to buy Nalcor's energy on a
22 12-month basis, then NSPI will have to compete with others to purchase that energy
23 from Nalcor on some other basis, if it so chooses. But once per year, at a minimum,
24 Nalcor will be offering a substantial block of energy to NSPI.

25 26 **Conclusion**

27 It is our view, based on the materials provided in the Compliance Filing and at the
28 Technical Conference, that the Energy Access Agreement has addressed the concern
29 that Market-priced Energy be available to Nova Scotia ratepayers through the Maritime
30 Link over the term of the Agreement. The Agreement amounts to a right-of-first-refusal
31 for NSPI, albeit under specific limited conditions. The provisions related to the

1 cumulative amount of energy over the life of the Agreement provide further protection to
2 Nova Scotia ratepayers, giving substance to the representations about the benefits of
3 the Maritime Link originally argued before the Board. Further, it is our view that the
4 Agreement does not impose additional costs on Nova Scotia ratepayers that were not
5 already evident in the Maritime Link transaction, nor does it otherwise detract from the
6 proposed Maritime Link project originally proposed to the NSUARB.

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13 priced at a certain discount to Masshub in September, for example, but at a different
14 discount (or none at all) at other times of the year. It will be up to NSPI to make the
15 decision whether it wishes to structure deals for 12 months at a time, or risk taking
16 different prices (and facing other levels of power availability) based on market
17 conditions.

18
19 Regardless of the amount of energy requested by NSPI in its solicitation, Nalcor has
20 made the critical commitment that it will not contract its surplus energy to any other
21 potential buyer on a multiyear basis. If NSPI chooses not to buy Nalcor's energy on a
22 12-month basis, then NSPI will have to compete with others to purchase that energy
23 from Nalcor on some other basis, if it so chooses. But once per year, at a minimum,
24 Nalcor will be offering a substantial block of energy to NSPI.

25 26 **Conclusion**

27 It is our view, based on the materials provided in the Compliance Filing and at the
28 Technical Conference, that the Energy Access Agreement has addressed the concern
29 that Market-priced Energy be available to Nova Scotia ratepayers through the Maritime
30 Link over the term of the Agreement. The Agreement amounts to a right-of-first-refusal
31 for NSPI, albeit under specific limited conditions. The provisions related to the

1 cumulative amount of energy over the life of the Agreement provide further protection to
2 Nova Scotia ratepayers, giving substance to the representations about the benefits of
3 the Maritime Link originally argued before the Board. Further, it is our view that the
4 Agreement does not impose additional costs on Nova Scotia ratepayers that were not
5 already evident in the Maritime Link transaction, nor does it otherwise detract from the
6 proposed Maritime Link project originally proposed to the NSUARB.