Lower Churchill Project 3 -Project Delivery Model and Organization June 2018





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Integrated LCP Team PM model

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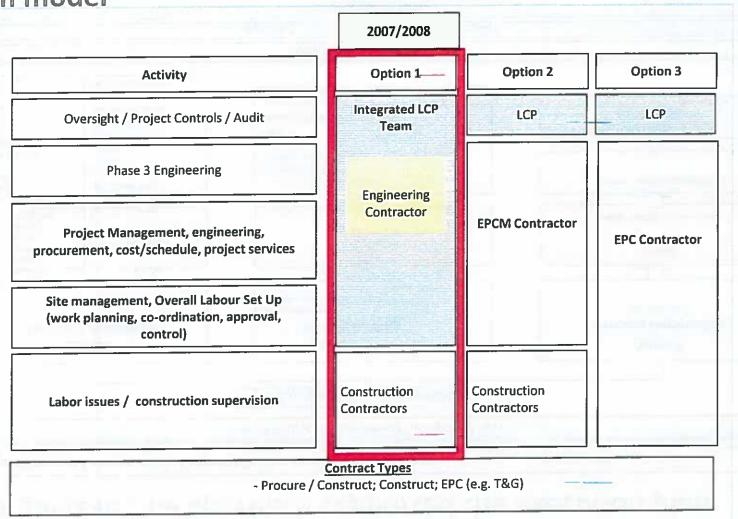
Project delivery model considerations

	Key PM 'drivers' developed in 2007/2008				
Owner control and capability	 Intelligently size the owner managed team to ensure strong owner influence 				
Financing	 Engage engineering and support companies with strong reputations to provide "name recognition" 				
Market Conditions	■ Contractor capability and capacity				
Market participation	Contractor desires and willingness to do the project				
Risk management	Appropriately allocate risk				
Front End Loading (FEL)	Optimize definition and planning				

^{*} PM drivers shown are representative, and not exhaustive

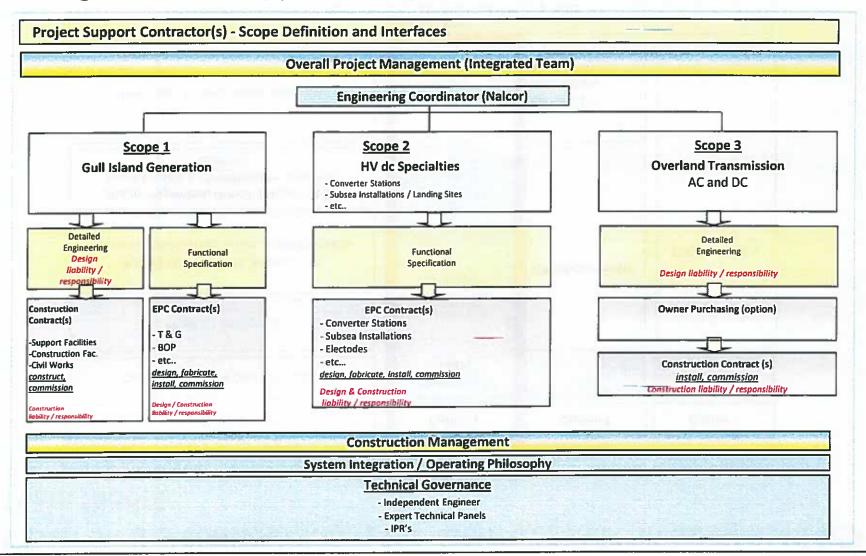


Based on the considerations the team to select an integrated LCP Team model





The organizational approach supported the execution plan





The approach was documented in the "Lower Churchill Project: Project Management Approach and Contracting Strategy"

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An Expression Of Interest (EOI) was issued, and signalled a preference for an EPCM model

EOI issued 25 February 2009

- An EOI for "Engineering Design and Project Support" was issued to:
 - SNC-Lavalin Inc.
 - Black and Veatch
 - Hatch
 - URS Washington Group
 - Bechtel
 - MWH
- Scope perform engineering design services, and provide other personnel to bolster the Nalcor-led Integrated Management Team

Responses to EOI received 14 April 2009

- In general, respondents indicated support for the Integrated Project Management Team (PMT)
- However, the submissions did not fully align with the concept
- Contractors were more experienced in/aligned to an EPCM model and leaned toward providing all of their own methods, systems, processes, procedures, tools, support services, and general "know-how"
- Contractor responses indicated slackening of resource restrictions in place pre-2008 – with greater assurance that experienced teams now available
- Bechtel was not aligned proposed Project Delivery
 Partner approach



Development of the EPCM PM model

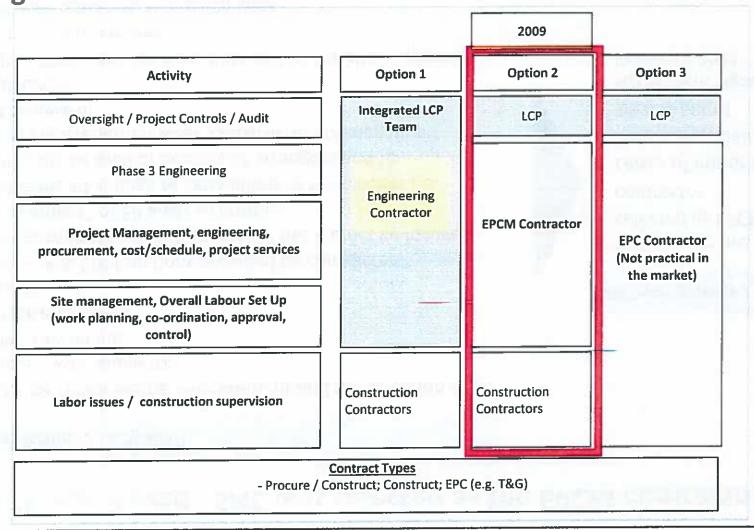


Why we changed to the EPCM model

	Integrated LCP Team	EPCM Model			
Owner control and capability	 High control – capacity to be built into organization 	 High degree of control maintained Lower risk of capacity concern & Crown Corp. decision making 			
Financing	 Owner input seen as good, but uncertain of model awareness 	 More awareness of model by financiers 			
Market Conditions – capability / capacity	 Better fit to capacity in the late 2000's Could need multiple contractors 	 Concerns given size of the project Inserted flexibility in contract Market softening 			
Market participation	 Market less inclined to participate 	 More desirable in the market 			
Risk management	 Large portion of risk passed to designer & construction contracts Owner oversight reduces risk 	 Same risk of design & construction Owner input diminished but EPCM systems more proven 			
Front End Loading (FEL)	 Allowed for early design and construction planning to reflect diverse components 	 Maintained early design and most flexibility around components 			



Based on the new considerations the decision was made to change to an EPCM model





An RFP was issued - SNC was selected as the EPCM contractor

RFP was issued in July 2010

- An RFP for "Engineering, Procurement and Construction Mgt. Services" was issued to:
 - SNC-Lavalin Inc.
 - Black and Veatch
 - Hatch
- Scope EP & CM functions provided by contractors
- Nalcor to maintain overall control of the Project by focused "management" of EP and CM entities
- EPCM takes advantage of capabilities of the bidders i.e. opportunity to avail of existing EP strengths and to potentially strengthen weak Construction Management
- Right to award:
 - full EPCM
 - EP or CM to one or more bidders (i.e. for all or separate project components)
 - EP with option to award CM later
 - EP with option to re-bid for CM later

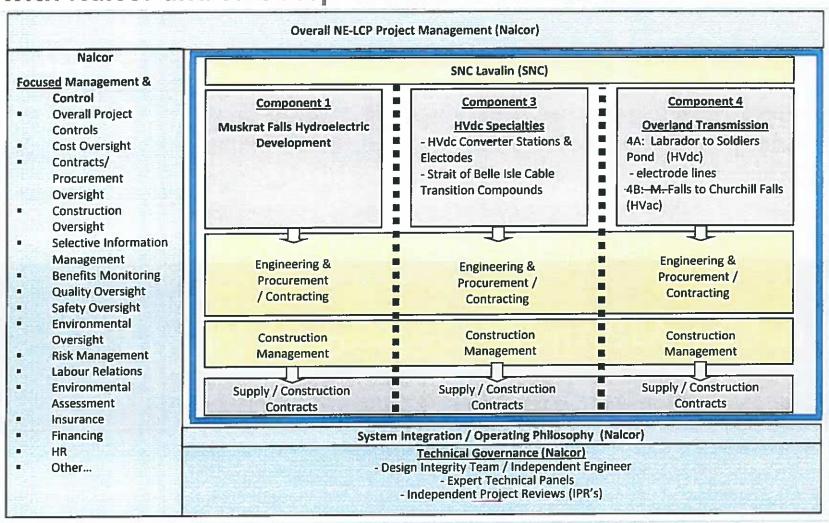
SNC was selected

- SNC-Lavalin Inc.
 selected as EPCM contractor
- Letter of Intent issued
 December 2010
- Formal EPCM
 Agreement signed
 February 2011





The overall NE-LCP project management structure was defined with Nalcor and SNC responsibilities and interfaces





EPCM to Project Delivery Team



EPCM Phase

- 2011/2012 revealed serious SNC-Lavalin Inc. organizational and performance issues jeopardizing project delivery
- Best-for-project solution was to avail of Nalcor and SNC Lavalin Inc. combined strengths, supplemented with resources from other consultants (Hatch, Stantec, AMEC, agencies, etc.)
- Resulted in organizational model change fully integrated 'Project Delivery Team' - agreed by Nalcor executive

"One Team - One Vision" --



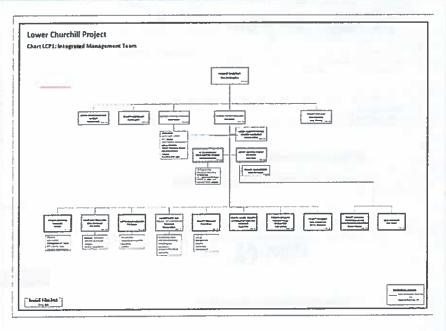
Several organizations are represented in the Delivery Team

- 1. Nalcor employees
- 2. Agencies and misc. consulting companies
- 3. SNC
- 4. Hatch
 - 5. Stantec
 - 6. AMEC
 - 7. PMX
 - 8. Long International
 - 9. Transgrid
 - 10. Granite Infrastructure Constructors
 - 11. LDV Consultants
 - 12. Tiller Engineering
 - 13. Vigilant Management
 - 14. Worley Parsons



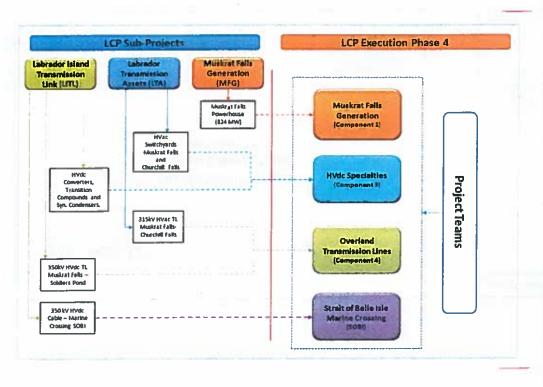
Project Delivery Team organizational charts - 2013







The organization model was designed to reflect the execution and contracting strategy around components and SPV's¹

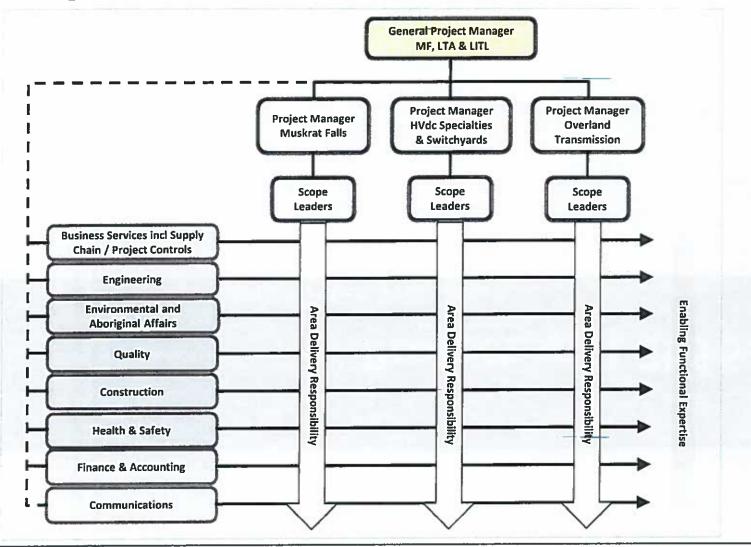




1 SPV = Special Purpose Vehicle



Matrix organization of functions and support teams

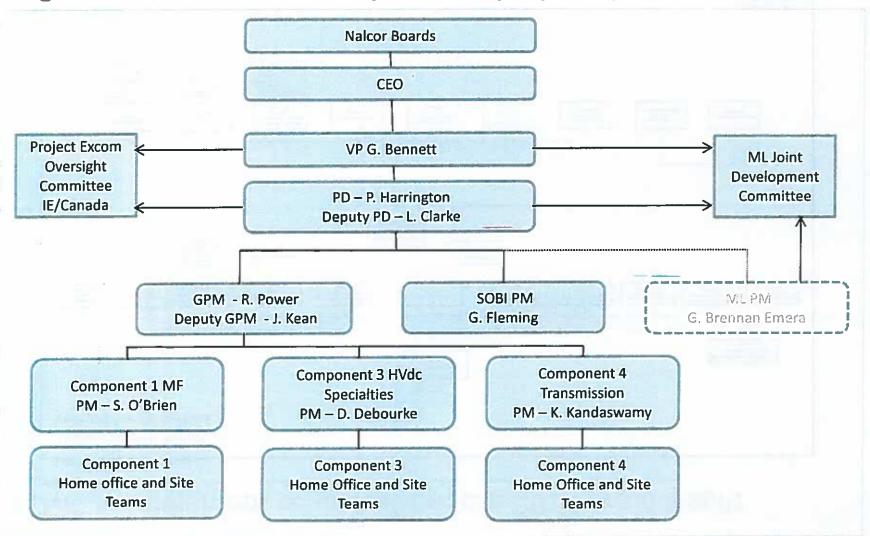




Project split 2016

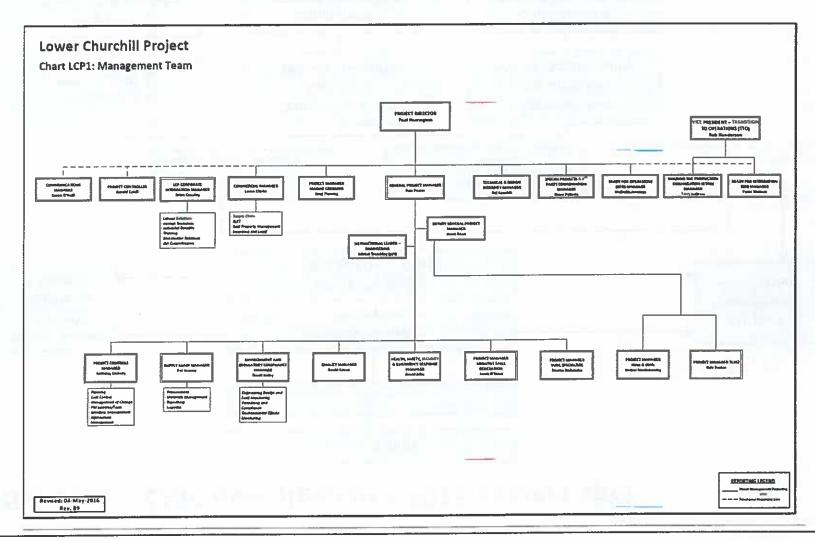


High level LCMC overview: pre-2016 project split





LCMC management organization: pre-2016 project split





IPA scored the LCP Team Development Index (TDI) as "good"

LCP TDI Is Good LCP Project Team Is Integrated

- Business and project objectives are clearly defined and communicated
- Project team is fully integrated with all functions that have influence on project success
- Roles and responsibilities are defined, and risks have been frequently assessed
- Naicor's Gateway work process followed

• LCP Project

Megaproject
Average

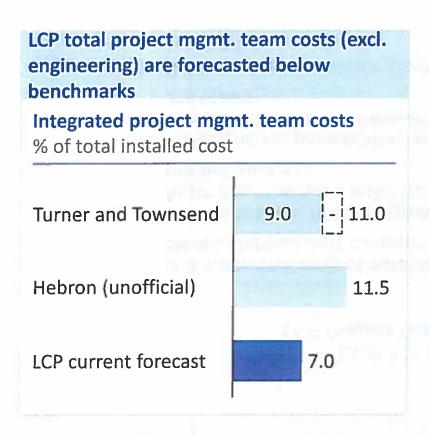
DEVELOPED

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INDEPENDENT PROJECT ANALYSIS



Several external sources validate the LCP integrated project management team's value and effectiveness



Reviews of project team effectiveness have been positive

- Score of "good" (above average) by
 Independent Project Analysis (IPA)
- Multiple reports that support the project management structure (including move to the integrated project management team) by the Independent Engineer
- No reference to any recommended project management structure improvements by EY reviews
- ~30 Internal Audits



LCP Management Team: post-2016 project split



