

Lower Churchill Project Risk Analysis

CIMFP Exhibit P-00904

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Results of Time-Risk and Strategic-Risk Assessments September 2009





Consulting Group, Inc. www.westney.com

December 2009

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General Information

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Assessment Summary

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Basis of Assessment

Project Components

The Lower Churchill Project is comprised of the following three main components:

- 1) the Gull Island 2,250 MW plant;
- 2) the 1,800 MW Island Link with submarine cables; and
- 3) the 1,000 MW Maritime Link.

Key Master Schedule Dates

Ready to Start Early Works Construction: 16-Ja

16-Jan-2011

Full Commercial Power: 30-Jun-2018

Assessment Results

Financial Exposure abo	ove Estima	te and
<u>lactical Risk</u>	P25 (mil)	P75 (mil)
Unmitigated	<u> </u>	<u> </u>
Risk Exposure	\$1,351	\$1,818
Mitigated		
Risk Exposure*	\$479	\$828
*Includes mitigation co	sts of \$80	- \$154 mil.
<u>Time-Risk Exposure</u>		
	<u>P25</u>	<u>P75</u>
Ready to Start Early Works Construction	26_Apr-11	11_ lul_11
	20-40-11	
Full Commercial Power	10-Jul-19	12-Feb-20



Time-Risk Assessment

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Basis of Assessment

Time-Risk Model

A revision to the 2008 Time-Risk model was developed using Microsoft Project that represents the dates, durations, and key dependencies (including weather modeling) in the current approved Project Master Schedule. The key activities were identified and framed by Nalcor.

Nalcor representatives met with Westney consultants at Westney's Houston office to discuss possible outcomes for each modeled activity. The final ranging was performed by the Nalcor team, but it was vetted and questioned by the Westney participants. The modeling simulation was performed by Westney using the @Risk Monte Carlo technique with 10,000 iterations.

Assessment Results

Time-Risk Results

The modeled results had a predictive range for Full Commercial Power approximately 12 to 20 months after the currently scheduled date of June 30, 2018.

Predictive	Range
P25	<u>P75</u>

10-Jul-2019 12-Feb-2020

These results are driven by modeled delays in several key activities and the inability to complete work within tight weather windows, especially those in Gull Island Construction. The critical path In the simulation included Gull Island Construction activities over 90% of the time.



Time-Risk Model

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ID	Name	Duration	Start	Finish	Predecessors	2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2 2 H1 H2 H1
0	Nalcor Energy - Lower Churchill Project	4230 d	12/01/06	06/30/18		
1	Environmental Assessment	2457 d	12/01/06	08/22/13		
2	Generation EA	1432 d	12/01/06	11/01/10	5FF	
3	Island Link EA	729 d	02/02/09	01/31/11		
4	Maritime Link EA	1096 d	08/23/10	08/22/13	7FS+261 d	
5	Negotiate and Ratify IBA with Innu Nation	889 d	01/15/08	06/21/10		
6	Power Sales and Market Access	887 d	07/01/09	12/04/11		
7	Maritime Link Commerical Structure LOI	124 d	08/03/09	12/04/09		
8	LOIs with Anchor Customers - Maritimes	256 d	08/03/09	04/15/10	7日	
9	Negotiate and Execute Ow nership Structure for Maritime Link	370 d	04/16/10	04/20/11	8,7	
10	Negotiate and Execute PPA with Maritimes	730 d	12/05/09	12/04/11	7,9FF	
11	Phase 2 Concept Optimization Studies (SOBI, etc.)	276 d	07/01/09	04/02/10		
12	Gate 2b	0 d	05/17/10	05/17/10	7FS+32 d,8FS+32 d,11FS+32 d	3 _05/17
13	Engineering and Procurement for Early Works	365 d	03/17/10	03/16/11	7FS-30 d,8FS-30 d	
14	Engineering and Contracting	1209 d	07/01/09	10/21/12		
15	Minimum Required Prep for Start of Engineering	276 d	07/01/09	04/02/10		
16	Decision on PM and Contracting Model	31 d	09/15/09	10/15/09		
17	Engineering RFP, Bidding and Aw ard	215 d	10/16/09	05/18/10	12FF,16	
18	Engineering & Detailed Design	738 d	06/17/10	06/23/12	17FS+29 d,15	
19	Contractors & Vendors Bidding & Negotiations	584 d	03/18/11	10/21/12	18FF+120 d,15FS+273 d,17FS+302 d	
20	Project Financing	812 d	09/03/11	11/22/13		
21	Finance Market Sounding and RFP	462 d	09/03/11	12/07/12	19FS-415 d	
22	Final Disclosure	0 d	12/07/12	12/07/12	21,19,2,3	12/07
23	Final Proposal Review and Finalize Lender's Agreement	350 d	12/08/12	11/22/13	10,22	
24	Financial Close	0 d	11/22/13	11/22/13	4,23,5	11/22
25	Gull Island Construction	2723 d	01/16/11	06/30/18		
26	Ready to Commence Early Infrastructure Works	0 d	01/16/11	01/16/11	2FS+42 d,5,13FS-60 d	1116
27	Early Infrastructure Works - Bridge and Access (with weather window)	153 d	05/01/11	09/30/11	26	
28	South Side Access Bridge Ready	0 d	09/30/11	09/30/11	27	09/30
29	Reservoir Clearing	2079 d	07/15/11	03/23/17	2FS+42 d,19SF-180 d	
30	Diversion Inlet, Outlet and Tunnel Construction	800 d	06/23/11	08/30/13	2FS+42 d,28FS-100 d,19SS+90 d	
31	Ready to Close River	0 d	08/30/13	08/30/13	30,27,24FS-90 d	08/30
32	Cofferdam Closure	40 d	08/31/13	10/09/13	31	
33	River Diverted	0 d	10/09/13	10/09/13	32FF	0/09
34	Main Dam Construction - In-River (incl. Face Slab)	1170 d	10/10/13	12/22/16	33,19,24FS-90 d	
35	Main Civil Structures Excavation and Construction Works Post Diversion	1170 d	10/10/13	12/22/16	33,19,24FS-90 d	
36	Pow erhouse & Penstocks Excavation and Concreting	570 d	10/10/13	05/02/15	27,33,19,24FS-90 d	
37	Aw ard Contract for T/G	0 d	09/13/11	09/13/11	19SS+180 d	09/13
38	Eng., Model Test, Manufacture and Deliver T/G Unit 1	1108 d	09/14/11	09/25/14	37	
39	Installation of T/G Unit 1 and Services	300 d	05/03/15	02/26/16	36,38	
40	Reservoir Impoundment	28 d	12/23/16	01/28/17	32,34,35	
41	Commission T/G Unit 1 & Services	150 d	01/29/17	06/27/17	39,40,42FF	
42	735KV HVac TL to CF and CF Switchyard Construct	969 d	11/23/13	07/18/16	2FS+42 d,18,19FS+60 d,24	
43	First Pow er	0 d	06/27/17	06/27/17	42,41	06/27
44	Complete Installation & Commissioning - Units 2-5	368 d	06/28/17	06/30/18	19,39,40,41	



Time-Risk Model (continued)

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ID	Name	Duration	Start	Finish	Predecessors	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016 2	2017 2	2018 2
						2 H1 H	2 H1 H2	1 H1 H2	2 H1 H2	H1 H2	H1 H2	H1 H2	H1 H2	H1 H2	H1 H2 H	11 H2 H	11 H2 H
45	Island Link Construction	1707 d	12/23/12	08/25/17								_				-	
46	HV dc TL Overland Construction - GI to Soldier's Pond	1080 d	12/23/12	12/07/15	18,19FS+62 d,3FS+44 d,5						Г					_	
47	Soldier's Pond and Gull Island Converter Stations	1280 d	11/23/13	05/25/17	3FS+42 d,24,5,19FS+60 d							L L			1		
48	SOBI Cable Manufacturing	462 d	11/23/13	02/27/15	24,18,19									h			
49	SOBI Cable Landfall and Protection	510 d	05/14/14	10/05/15	3FS+42 d,50FF												
50	SOBI Cable Installation (with weather window)	113 d	06/15/15	10/05/15	48,11,18										_		
51	SOBI Cable Protection	368 d	05/01/15	10/31/16	11,18,19,48,50FF+90 d												
52	Island System Upgrades and Reinforcements	924 d	11/23/13	06/03/16	3FS+42 d,24,18,19												
53	System Testing and Commissioning	246 d	12/23/16	08/25/17	50,52FF+92 d,47FF+92 d,43FF,51												
54	Island Link Ready for Pow er	0 d	08/25/17	08/25/17	46,53											* 08	3/25
55	Maritim e Link Construction	1618 d	11/23/13	04/28/18								•	-				
56	HV dc TL Construct - TB to CR, Lingan to NB Border	1108 d	12/28/13	01/08/17	4FS+42 d,24,46SS+370 d,5,9,18,19						L	- 1			-		
57	NB Converter Station Supply and Install	1280 d	11/23/13	05/25/17	4FS+42 d,24,47SS,5,19,9,18							b				┓╷┼	
58	Cabot Strait Cable Manufacturing	800 d	11/23/13	01/31/16	4,24,5,9,18,19												
59	Ready to Install Cabot Strait Cable	0 d	05/01/16	05/01/16	58FS-91 d,4FS+42 d,50FS+16 d,9,18,19										4_05/0)1	
60	Cabot Strait Cable Installation (with weather window)	206 d	05/01/16	06/07/17	59												
61	Maritime System Upgrades and Reinforcements	738 d	11/23/13	11/30/15	4FS+42 d,24,9,18,19												
62	System Testing and Commissioning	246 d	08/26/17	04/28/18	61FF+90 d,57FS+92 d,60												
63	Maritime Link Ready for Pow er	0 d	04/28/18	04/28/18	57,62,56,54												04/2
64	Full Commercial Pow er	0 d	06/30/18	06/30/18	44,43,54,63												¥ 06/:



Time-Risk Ranging

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Lower Churchill Project Time-Risk Assessment Ranging Sheet - Base Case

			Time-Risk Model		Risk Ranges (cha	anges in months)
ID	Task Description	Duration	Start	Finish	Best	Worst
01	Environmental Assessment	2457 d	1-Dec-06	22-Aug-13		
02	Generation EA	1432 d	1-Dec-06	1-Nov-10	3	9
03	Island Link EA	729 d	2-Feb-09	31-Jan-11	3	8
04	Maritime Link EA	1096 d	23-Aug-10	22-Aug-13	0	6
05	Negotiate and Ratify IBA with Innu Nation	889 d	15-Jan-08	21-Jun-10	-4	2
06	Power Sales and Market Access	887 d	1-Jul-09	4-Dec-11		
07	Maritime Link Commerical Structure LOI	124 d	3-Aug-09	4-Dec-09	0	9
08	LOIs with Anchor Customers - Maritimes	256 d	3-Aug-09	15-Apr-10	-3	6
09	Negotiate and Execute Ownership Structure for Maritime Link	370 d	16-Apr-10	20-Apr-11	-2	6
10	Negotiate and Execute PPA with Maritimes	730 d	5-Dec-09	4-Dec-11	-6	3
11	Phase 2 Concept Optimization Studies (SOBI, etc.)	276 d	1-Jul-09	2-Apr-10	0	4
12	Gate 2b	0 d	17-May-10	17-May-10		
13	Engineering and Procurement for Early Works	365 d	17-Mar-10	16-Mar-11	-2	2
14	Engineering and Contracting	1209 d	1-Jul-09	21-Oct-12		
15	Minimum Required Prep for Start of Engineering	276 d	1-Jul-09	2-Apr-10	0	4
16	Decision on PM and Contracting Model	31 d	15-Sep-09	15-Oct-09	0.5	2.5
17	Engineering RFP, Bidding and Award	215 d	16-Oct-09	18-May-10	-1	1
18	Engineering & Detailed Design	738 d	17-Jun-10	23-Jun-12	-2	2
19	Contractors & Vendors Bidding & Negotiations	584 d	18-Mar-11	21-Oct-12	-2	2
20	Project Financing	812 d	3-Sep-11	22-Nov-13		
21	Finance Market Sounding and RFP	462 d	3-Sep-11	7-Dec-12	-3	0
22	Final Disclosure	0 d	7-Dec-12	7-Dec-12		
23	Final Proposal Review and Finalize Lender's Agreement	350 d	8-Dec-12	22-Nov-13	-6	6
24	Financial Close	0 d	22-Nov-13	22-Nov-13		



Time-Risk Ranging

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Lower Churchill Project Time-Risk Assessment Ranging Sheet - Base Case

			Time-Risk Model		Risk Ranges (cha	anges in months)
ID	Task Description	Duration	Start	Finish	Best	Worst
25	Gull Island Construction	2723 d	16-Jan-11	30-Jun-18		
26	Ready to Commence Early Infrastructure Works	0 d	16-Jan-11	16-Jan-11		
27	Early Infrastructure Works - Bridge and Access (with weather window	153 d	1-May-11	30-Sep-11	0	2
28	South Side Access Bridge Ready	0 d	30-Sep-11	30-Sep-11		
29	Reservoir Clearing	2079 d	15-Jul-11	23-Mar-17		
30	Diversion Inlet, Outlet and Tunnel Construction	800 d	23-Jun-11	30-Aug-13	-3	2
31	Ready to Close River	0 d	30-Aug-13	30-Aug-13		
32	Cofferdam Closure	40 d	31-Aug-13	9-Oct-13	-1	0
33	River Diverted	0 d	9-Oct-13	9-Oct-13		
34	Main Dam Construction - In-River (incl. Face Slab)	1170 d	10-Oct-13	22-Dec-16	-3	6
35	Main Civil Structures Excavation and Construction Works Post Divers	1170 d	10-Oct-13	22-Dec-16	-3.5	10
36	Powerhouse & Penstocks Excavation and Concreting	570 d	10-Oct-13	2-May-15	-2	4
37	Award Contract for T/G	0 d	13-Sep-11	13-Sep-11		
38	Eng., Model Test, Manufacture and Deliver T/G Unit 1	1108 d	14-Sep-11	25-Sep-14	-2	6
39	Installation of T/G Unit 1 and Services	300 d	3-May-15	26-Feb-16	-1	4.5
40	Reservoir Impoundment	28 d	23-Dec-16	28-Jan-17	1*	2*
41	Commission T/G Unit 1 & Services	150 d	29-Jan-17	27-Jun-17	-1	4
42	735kV HVac TL to CF and CF Switchyard Construct	969 d	23-Nov-13	18-Jul-16	-8.5	7
43	First Power	0 d	27-Jun-17	27-Jun-17		
44	Complete Installation & Commissioning - Units 2-5	368 d	28-Jun-17	30-Jun-18	-2.5	7.5

* Duration for reservoir impoundment in Monte Carlo simulation depends on time of year when activity takes place;

a calendar with water flow rates is used to determine activity duration instead of sampling from a probability distribution.



Time-Risk Ranging

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Lower Churchill Project Time-Risk Assessment Ranging Sheet - Base Case

			Time-Risk Model		Risk Ranges (cha	anges in months)
ID	Task Description	Duration	Start	Finish	Best	Worst
45	Island Link Construction	1707 d	23-Dec-12	25-Aug-17		
46	HVdc TL Overland Construction - GI to Soldier's Pond	1080 d	23-Dec-12	7-Dec-15	-4	12
47	Soldier's Pond and Gull Island Converter Stations	1280 d	23-Nov-13	25-May-17	-6	5.5
48	SOBI Cable Manufacturing	462 d	23-Nov-13	27-Feb-15	-3	4.5
49	SOBI Cable Landfall and Protection	510 d	14-May-14	5-Oct-15	-1	8
50	SOBI Cable Installation (with weather window)	113 d	15-Jun-15	5-Oct-15	-1	1.5
51	SOBI Cable Protection	368 d	1-May-15	31-Oct-16	-2.5	4.5
52	Island System Upgrades and Reinforcements	924 d	23-Nov-13	3-Jun-16	-12	3
53	System Testing and Commissioning	246 d	23-Dec-16	25-Aug-17	-2	6
54	Island Link Ready for Power	b 0	25-Aug-17	25-Aug-17		
55	Maritime Link Construction	1618 d	23-Nov-13	28-Apr-18		
56	HVdc TL Construct - TB to CR, Lingan to NB Border	1108 d	28-Dec-13	8-Jan-17	-6	3
57	NB Converter Station Supply and Install	1280 d	23-Nov-13	25-May-17	-9.5	2
58	Cabot Strait Cable Manufacturing	800 d	23-Nov-13	31-Jan-16	-1	3
59	Ready to Install Cabot Strait Cable	0 d	1-May-16	1-May-16		
60	Cabot Strait Cable Installation (with weather window)	206 d	1-May-16	7-Jun-17	-1.5	2
61	Maritime System Upgrades and Reinforcements	738 d	23-Nov-13	30-Nov-15	-12	3
62	System Testing and Commissioning	246 d	26-Aug-17	28-Apr-18	-2	6
63	Maritime Link Ready for Power	0 d	28-Apr-18	28-Apr-18		
64	Full Commercial Power	0 d	30-Jun-18	30-Jun-18		
	Last Line					



Time-Risk Assessment Results

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Time-Risk Tornado Chart



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Predictive Range vs. Schedule (Months)

		CIM	FP Exhibit P-00904	Pag	e 13
	Schedule Activiti	es with		<u>Mon</u>	ths
	Significant Time	e Risk		P25 [*]	<u>P75</u> *
			Phase 2 Concept Optimization Studies	1	2.5
Г	he analysis shows		≈ Generation EA	4	6.5
	that these seven activities have the		≈ Maritime Link Comm. Struct. LOI	1.5	5
	greatest impact on proiect timing and.	\leq	≈ Maritime Link EA	1	3.5
	therefore, should		≈ Main Civil Str. Excav. & Con.	-1	4.5
	attention.		≈ Complete Install. & Comm.	-0.5	3.5
			≈ Comm. T/G Unit 1 & Serv.	0	2
	Additiona Weather Wind	l Impact of low Constra	aints		
			≈ Weather Window	5.5	6
	Base Case Predict P25 = 12.5 months a	ive Range vs. nd P75 = 19.5	Plan: *Values may no months to give total e	ot be a xposu	dded re.

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Effect of Weather Window Constraints



Even without weather constraints, the analysis suggests that the probability of having full commercial power by the Master Schedule target date of June 30, 2018, is less than 5%.

CIMER CHIDESHILL ORCHE



P90 02 Sep 11

P75 11 Jul 11

P25 26 Apr 11

P10 01 Apr 11

Sep-11

Predictive Range

Nov-11



Ready to Start Early Works Construction at Gull Island

Jul-11

May-11

40%

30%

20%

10%

0%

Jan-11

PRIMS[™]

P25 = 26 Apr 11

Mar-11

Mar-12

Jan-12



Gull Island Construction



In this analysis, the weather window constraint has a significant impact on the timing of the Completion of Early Infrastructure Works.



Gull Island River Diversion



For the purpose of this analysis, the milestone River Diversion is constrained by Financial Close.



Strategic-Risk Assessment

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Basis of Assessment

The Strategic-Risk Assessment does not consider the impact of tactical risks (i.e., estimate contingency) on the costs of the Lower Churchill Project. This assessment dealt solely with Capex issues; revenue and Opex issues were noted for the economic model.

The strategic risks were identified and framed by the Nalcor team and verified with the LCP Risk Resolution Team. Nalcor representatives met with Westney consultants at Westney's Houston office to discuss possible outcomes for both the Unmitigated and Mitigated cases. The final ranging was by the Nalcor team, but it was vetted and questioned by the Westney participants. The Monte Carlo simulation was performed by Westney.

Assessment Results

Strategic Risk Exposure

The Strategic Risk Exposure is the range of the costs that might be incurred that currently would not be incorporated into the estimate. A decision will be required as to whether these risks become costs in the estimate or remain as Risk Exposure above the estimate.

	<u>Predictive</u>	<u>e Range</u>
	<u>P25 (mil)</u>	<u>P75 (mil)</u>
Unmitigated		
Risk Exposure	\$1,351	\$1,818
Mitigated		
Risk Exposure*	\$479	\$828
*Includes mitigation	costs of \$80	- \$154 mil.
All currency is in C	\$.	



Strategic-Risk Exposure

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Strategic-Risk Tornado Chart





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Strategic-Risk Exposure

CIM	IFP Exhibit P-()0904 F	Page 21	All Valı C\$ Mil	ues in lions
Mitigated Strategic Risks	<u>Miti</u>	gated Predictive Ran	ige (P25	to P75)
with Significant Impact				<u>P25</u> *	<u>P75</u> *
2	≈ Changes i	n Financial Market		63	189
	≈ Power N	Market Required Cha	nges	-166	109
	≈ Trans	mission Workforce		65	91
	≈ Org	anizational Capacity		-8	80
	≈ S	trait of Belle Isle Cro	ssing	34	72
	*	EA's cause design ch	nanges	40	71
	*	Lump Sum Risk Pro	emiums	21	60
Project Mitigated Risk Expos Predictive Range: P25 = \$479 to P2	ure 75 = \$828				

*Values may not be added to give total exposure.



Unmitigated Risk Exposure

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Mitigated Risk Exposure

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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Organizational Risks	
Organizational experience and resources for a project of this size	 Processes, Resources, and Governance Specific experience of large hydro project Mitigation represents early and aggressive effort to address each issue Recruiting experienced people Installing best of practice processes and governance Plans to secure experienced consultants and contractors 	\$50 to \$350 -\$50 to \$175 ^{\$0}
	Interface Risks	
2 Time required under Crown Corporation rules to gain approval	 Delayed decisions leading to schedule slippage and cost increases Loss of vendor and contractor interest Loss of team morale Mitigation - Communicate impact of issue to stakeholders and proactively work at executive level 	\$18 to \$48 \$9 to \$24 \$0
	Financial Risks	
3 Changes in the financial market	 Increased interest rate spreads Preferred financing instruments may not be available in quantities or on terms and conditions projected Little mitigation possible 	\$0 to \$330 \$0 to \$330 \$0
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Key Risks / Potential Benefits

Bold Comments are Mitigations

Impact (Millions) Unmitigated Mitigated Cost of Mitigation

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	Financial Risks	
4 Foreign currency exchange risk	 Approximately \$2.8 B of estimate is in non-CAD \$ expenditures (e.g., U.S., Kroner, Euro) Potential for 10% swing in exchange rates Mitigated Case assumes hedging of all currency risks 	- \$280 to \$280 \$0 \$28
Risk Premium for obtaining lump sum contracts	 Market shifting from seller's market to buyer's market for contractors and vendors Contractor and vendor creditworthiness continues to be a concern for potential financiers Reduce exposure by using independent risk brokering to improve risk allocation and/or increase equity contribution 	\$0 to \$420 \$0 to \$100 \$2
	Commercial Risks	
Extra year required to secure long-term PPA's	 Concern about time to secure agreements to support financial close Mitigate potential exposure by awarding engineering contract at Gate 2b only when clarity on market access is available 	\$24 to \$54 \$0 to \$24 \$5
	 Risk is not entirely within Nalcor's control, thus some acceptance of this risk is required 	



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Key Risks / Potential Benefits

Bold Comments are Mitigations

Commercial Risks		
7 Federal government support for generation and transmission projects	 Federal government visible support of the project in any form would benefit the confidence in the market that the project will proceed Active pursuit of support by executive management 	Not quantified in analysis
8 Changing power market portfolio requires changes in project scope	 The power market for this project could influence new routes and capacities for power sales Mitigate by engaging counterparties and validating project scope assumptions ASAP and maximizing Front-End Loading prior to sanction 	\$0 to \$400 - \$300 to \$400 \$2
HSE Risks		
Good HSE record is critical for project success	 Remote and difficult site Multiple work faces Potential for contamination of river Mitigation includes early and proactive program to promote and secure commitment to best practices Engage and retain contractors who are leaders in safety performance 	\$0 to \$100 \$5 to \$25 \$15



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Strategic Risks Considered in Analysis

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Key Risks / Potential Benefits

Bold Comments are Mitigations

Impact (Millions) Unmitigated Mitigated **Cost of Mitigation**

Engineering / Technical Risks

- Limited capacity within NL for hydro, resulting in need to <u>\$20 to</u> \$70 mobilize resources outside the Province Availability of resources to -\$10 to \$10 Hydro design market level of demand not seen since 1988 achieve a quality design **\$**0 Many reductions in hydro engineering resources in last _ decade **Mitigations include:** Taking early and aggressive action to secure required engineering competencies and resources Scheduling sufficient time for engineering completion prior to start of construction Implementing a project-wide Quality Management System and embed QA requirements in all contracts Many firsts: \$0 to \$290 Buried shore approaches due to icebergs
 - Weather window very short
 - Sea currents at 5 to 7 knots will be very challenging
 - Viability of trenching technology is questionable
 - Limited capacity of installation vessels
 - **Mitigations include:**
 - Evaluate all available opportunities as soon as possible
 - Engage best consultants for subsurface conditions
 - Additional studies, particularly on trenching technology

\$0 to \$100 \$15

Submarine cable crossing of Strait of Belle Isle



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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Engineering / Technical Risks			
12 Faults in submarine cable during commissioning and post installation	 Recent installations in Europe experiencing faults Faults in buried Belle Isle section expensive to repair Mitigations include using a conservative, robust design Using lessons learned from recent installations Evaluating insurance coverage 	\$0 to \$120 \$0 to \$50 \$0		
13 System reliability during commissioning and start-up	 Many hydro projects have had reliability issues in recent years Engage experienced engineering contractors Conduct system studies Consider commercial insurance products 	\$0 to \$140 \$0 to \$35 \$5		
	Environmental Approvals & Permitting Risks			
¹⁴ Securing generation project release from Environmental Assessment	 Highly problematic Regulators decision-making process Use of process to protest project Alternatives requested Bolster team resources to allow for efficient management and support of the EA process 	\$30 to \$58 \$0 \$2 to \$10		
	 Step up consultation efforts, esp. w/ aboriginal groups 			



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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Environmental Approvals and Permitting Risks		
15 Environmental process impact on design	 Design changes may be required as a result of environmental concessions Work to understand issues and accommodate realistic solutions early in design process to minimize downstream effects on procurement and construction 	\$20 to \$50 \$20 to \$50 \$0	
16 Unanticipated design changes impact environmental process	 Due to changes, the design may no longer be consistent with concepts previously submitted for regulatory approval Screen for issues early and try to work acceptable solutions that avoid schedule impact Include EA Manager in approval process for design changes 	\$0 to \$60 \$0 to \$18 \$0	
Stakeholder Risks			
17 Schedule impact due to delay in ratification of IBA by Labrador Innu Nation	 Ratification delay due to non-alignment within the Innu community Maintain close ties with aboriginal leaders and be responsive to the needs of various aboriginal groups 	\$0 to \$24 \$0 \$0 to \$20	



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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Stakeholder Risks	
18 Lack of support from other aboriginal groups	 Other aboriginal groups may claim a lack of consultation during the project EA process which may result in the EA process being stayed Aggressively engage and consult all potentially impacted aboriginal groups 	\$5 to \$35 \$3 to \$18 \$2
9 Non-governmental organization / stakeholder protest	 Protest could come at critical stage of construction or during the EA process Implement a stakeholder communication plan Focus on getting Nalcor's message out on the benefits of the project 	\$0 to \$25 \$0 to \$10 \$0
	Gull Island Construction Risks	
Availability of experienced hydro contractors	 Industry consolidation and lack of hydro activity for 20 years has limited available and viable contractors Contractor market improving due to weakening demand Engage worldwide market and "sell the project" to stimulate interest Use innovative contracting strategy to make project attractive to contractors with risk / benefit balance 	\$0 to \$100 \$0 to \$10 \$0



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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Gull Island Construction Risks		
2	Ability to use Newfoundland & Labrador contractors due to lack of creditworthiness	 Conditions of project finance will demand contractors be creditworthy for value of scope Proactive program to educate contractors on issue Work with contractors to find suitable partners or underwriters Consider this risk in the contract package definition 	\$10 to \$50 \$0 to \$25 \$0
2	Availability of qualified construction management / supervision	 Worldwide construction at historic high with peak early next decade; however, due to recession, there is a forecasted slowdown for the short to medium term Establish benefit/reward relationships with contractors 	-\$180 to \$90 -\$180 to \$0 \$0 to \$15
23	Site conditions worse than geotechnical baseline	 Actively recruit Newfoundlanders nome Contractors will not take unknown geotechnical risks without prohibitive risk premiums Maximize geotechnical investigations to determine conditions as well as possible before bidding 	\$0 to \$75 \$0 to \$75 \$0



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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Gull Island Construction Risks		
Availability and retention of skilled construction labour	 Current worldwide peak construction over Q2 2011 Actively recruit Newfoundlanders home Recruit supervision that works well with Newfoundlanders Negotiate a labor agreement that supports trade flexibility 	-\$40 to \$100 -\$40 to \$100 \$0	
25 Availability of unskilled construction labour	 Remote jobsite and less desirable work Promote opportunity for training and advancement Leverage underutilized labour pools Provide competitive opportunities for locals 	\$0 \$0 \$0	
	Hydro Turbine Supplier Risks		
26 Limited number of creditworthy hydro turbine suppliers	 "Seller's market" worldwide - order books full for 2010 North America declining in importance as market Actively engage the two existing "bankable" suppliers Explore contracting model and risk allocation strategy Decide early on strategy and selection of supplier 	\$0 to \$50 \$0 to \$50 \$0	



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Key Risks / Potential Benefits

Bold Comments are Mitigations

Impact (Millions) Unmitigated Mitigated Cost of Mitigation

	De-escalation / Inflation Risks	
7 De-escalation / hyper- inflation risks	 Driven by global demand with future difficult to predict Need to consider hyperinflation due to significant barriers to entry in the specialty supply marketplace Monitor market and understand supply / demand balances for goods and materials 	\$0 \$0 \$0
	Transmission Risks	
Availability of experienced high-voltage contractors and skilled labour	 Limited number of qualified transmission contractors Resource requirements very large compared to supply Actively pursue potential suppliers worldwide Phase the transmission build in order to flatten resource demands Actively support training of linespersons 	\$0 to \$240 \$50 to \$100 \$2 to \$20
Limited number of HVdc specialties suppliers and installers	 Basically two suppliers and installers of subsea cable Location (especially Strait of Belle Isle) challenging Tight weather window for installation Optimize packaging strategy of HVdc specialties 	\$0 to \$50 \$0 to \$25 \$2 to \$10
	equipment and services to entice key players Select and engage early to ensure availability 	



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Key Risks / Potential Benefits

Bold Comments are Mitigations

Impact (Millions) Unmitigated Mitigated Cost of Mitigation

\$25 to \$250

\$25 to \$100

\$0 to \$5

Transmission Risks

Island Link and Maritime Link EA's result in late design changes

- Sea-return electrodes faced challenges in other jurisdictions
- Significant public concerns raised regarding access routes
- Habitat destruction in the SOBI due to submarine cable
- Work to understand environmental issues and promote realistic solutions early in the design process
- Complete early concept desktop studies on potential design changes that the EA could recommend

Shareholder Risks

- Unwillingness of Shareholder to fund early construction on equity defers construction
- Current engineering and construction schedule assumes
 \$2-3 B of equity injection prior to financial close in 2013
- Major go/no-go decision regarding equity spend is in late 2011 – concurrent with the next provincial election when there could be an unwillingness to commit to spending
- Ensure early and ongoing alignment with the Shareholder on all aspects of the project
- Seek early commitment and release of capital for 2010 activities

\$0 to \$96 \$0 to \$48 \$0

December 2009



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Key Risks / Potential Benefits

Bold Comments are Mitigations

	Environmental Assessment Risks
32 Delay in the release of the Island Link from EA	 Federal government decisions on type and level of federal EA required have not yet been made Uncertainty re: type and location of electrodes Uncertainty re: conduit or subsea option for SOBI Make a strategic decision to go with a Comprehensive Review rather than a Screening Study to avoid recycle and schedule slippage Increase stakeholder consultation activities
	Enterprise Risks
33 Uncertainty on commercial structure for transmission	 Ownership philosophy for the Maritime Link and Island Link not yet determined; Emera and NB Power are potential equity partners Uncertainty also exists as to whether this will be a merchant \$0
	 or regulated asset Identify and evaluate all plausible options and develop recommendation based on alignment with Nalcor's and the Province's strategic objectives Aggressively engage Emera and NB Power



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Supplemental Information



Predictive Range

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<u>Predictive Range</u>: The term predictive range is used throughout this report when describing the results of Monte Carlo simulations for both Time-Risk and Strategic-Risk assessments. Specifically, the predictive range refers to the P25 to P75 band of results for a given assessment. Because the predictive range is comprised of the middle 50% of the results, it is usually thought to be the most relevant indicator of future outcomes when assessing a modeled situation.



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The following weather windows are used in the Time-Risk analysis:

- 1) Task 27: Early Infrastructure Works Bridge and Access May 1 – November 15
- 2) Task 32: Cofferdam Closure July 1 – October 31
- 3) Task 50: SOBI Cable Installation June 15 – October 15
- 4) Task 51: SOBI Cable Protection May 1 – October 31
- 5) Task 60: Cabot Strait Cable Installation May 1 – October 15



Reservoir Impoundment

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Reservoir Impoundment Rates			
<u>Month</u>	Average Flow (cubic m/sec.)	Number of Days to Fill	
Jan	1,820	40	
Feb	1,818	41	
Mar	1,697	45	
Apr	1,498	54	
May	2,368	28	
Jun	2,056	34	
Jul	1,607	48	
Aug	1,487	54	
Sep	1,422	58	
Oct	1,592	49	
Nov	1,708	44	
Dec	1,768	42	



alcor Strait of Belle Isle Submarine Cable Laying Duration

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Cabot Strait Submarine Cable Laying Duration

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