

From : "Thompson, Robert"

To : "Bown, Charles W."

Subject : RE: Outline for Premiers New York Speech

Great job. Some suggestions back.

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New York Speaking Engagement

The Premier's speech in New York will be designed to inform the audience about the Lower Churchill Project, the opportunities it offers New Yorkers and the state, and to introduce Nalcor as an alternative electricity provider to Hydro Quebec. The speech will have four main elements with targeted outcomes:

1. **The Lower Churchill Project:** showcase the project as an opportunity for New York to obtain clean, green and renewable electricity; introduce Nalcor Energy; and identify investment opportunities for New York companies to participate in the transmission portion of the project;
2. **Environmental and Aboriginal Issues** – demonstrate how this electricity source will help New York meet its carbon reduction targets and how NL has ethically addressed the legitimate rights of aboriginal people;
3. **Transmission to Market** - identify how Nalcor is addressing the Quebec and NB regulatory systems, the challenges involved, and the threats to US customers from HQ dominance in the Canadian upstream part of the hydroelectricity sector;
4. **Actions necessary to improve access to the New York electricity market:** New York should open up discussions with Nalcor regarding the purchase of electricity from or direct participation in the Lower Churchill Project; New York should pay closer attention to Hydro Quebec's actions in Canada as its substantial market power can limit electricity import opportunities in the state.

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**From:** Bown, Charles W.  
**Sent:** Wednesday, October 28, 2009 3:10 PM  
**To:** Thompson, Robert  
**Subject:** Outline for Premiers New York Speech

Robert;  
As discussed, I have developed four main elements for the Premier's New York speech. Rather than draft summaries for these elements, I have provided targeted outcomes. If you agree to these points, then I can proceed to draft a 1-2 page speech summary.  
CWB