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To: davepardy@nalcorenergy.com
Cc: jasonkean@nalcorenergy.com; markturpin@nalcorenergy.com
Subject: Fw: Notes from our PUB strategy meeting.
Date: Monday, February 6, 2012 8:09:16 AM
Attachments: [.png](#)
[PUB HEARING STRATEGY.docx](#)

Dave:

I got the email below yesterday about prep for the PUB hearings.

As such, I will be at Hydro Place focused on this for the next while.

I am still not entirely sure how long this will take.



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You owe it to yourself, and your family, to make it home safely every day. What have you done today so that nobody gets hurt?

----- Forwarded by Steve Goulding/NLHydro on 02/06/2012 08:07 AM -----

From: Paul Harrington/NLHydro
To: Ann James/NLHydro@NLHydro, Steve Goulding/NLHydro@NLHydro
Cc: Joanna Harris/CRP/NLHydro@NLHydro, Gilbert Bennett/NLHydro@NLHydro, Brian Crawley/NLHydro@NLHYDRO
Date: 02/05/2012 01:13 PM
Subject: Fw: Notes from our PUB strategy meeting.

Ann/Steve

I am forwarding this email to you because you are both identified as actionees as follows

Analysis of PUB and MHI RFI's to idebtify areas of concern or potential issues- Feb 6th
Witness binders - prepared for each witness with RFI's and Evidence- Feb 6th

Regards Paul

Paul Harrington



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----- Forwarded by Paul Harrington/NLHydro on 02/05/2012 01:09 PM -----

From: Dawn Dalley/NLHydro

To: "O'Reilly, Tom (St. John's)" <toreilly@coxandpalmer.com>, dfleming@coxandpalmer.com, Gilbert Bennett/NLHydro@NLHydro, "Charles Bown" <cbown@gov.nl.ca>, dburrage@gov.nl.ca, Paul Harrington/NLHydro@NLHydro, Paul Humphries/NLHydro@NLHydro, Ed Martin/NLHydro@NLHydro, Karen O'Neill/NLHydro@NLHydro, Brian Crawley/NLHydro@NLHYDRO

Date: 02/04/2012 07:20 PM

Subject: Notes from our PUB strategy meeting.

Please see attached note from your meeting yesterday. Please send back any comments/additions/deletions. I think I've captured most items we discussed without too much editorializing. I've tried to breakout the tasks and work required and I've pulled into some other names to get this done in time.

Please send me feedback by Monday morning so I can finalize our approach.

I'm going to suggest we meet again on Tuesday morning to assess the status of the items required. I'll send out a meeting invitation shortly.

Note, those items identified for Monday are for EOD on Monday.



PUB HEARING STRATEGY.docx

Thanks.

Dawn

Dawn S. Dalley
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NALCOR MUSKRAT FALLS HEARING STRATEGY (Draft Feb 4)

Objective(s):

- To preserve Nalcor's reputation with the public and maintain our credibility
- To improve Nalcor's relationship and reputation with the Board, present the company credibly
- To gain maximum value from the process
- To manage media relations adequately during the hearings

Audience

- Board and Board Staff
- Public
- Media

Tone

- Professional
- Deferential
- Competent
- Helpful
- Calm
- Respectful

Strategy

- Intensive preparation both witnesses and material
- Understand the gaps/issues in our evidence to date
- Thorough assessment of the MHI report
- To not confront MHI and their report/conclusions
- To not get baited and not appear evasive, defensive, argumentative.

Steering Committee

- Tom O'Reilly, CP
- Denis Fleming, CP
- Dawn Dalley, Nalcor
- Charles Bown, DNR
- Karen O'Neill, Nalcor
- Don Burrage, Justice
- Gilbert Bennett, Nalcor

Witnesses (Panel)

- Initial presentation format and presenter(s) TBD
- Gilbert Bennett, lead
- Paul Humphries, System Planning
- Paul Harrington, Project Execution
- Rob Henderson, System Operations
- Steve Goudie and/or Auburn Warren, Economic Analysis and Rates

Assignments

	Lead
Prepare breakout room and define requirements onsite	Kim Petley
Prepare Nalcor presentation for Hearing	Karen O'Neill with Denis Fleming (CP) & Gilbert
Analysis of MHI report issues and responses	Paul Harrington & Paul Humphries
List of DG3 deliverables	Paul Harrington
Analysis of filed RFIs for issues/answers where we appeared evasive	Cox and Palmer
Analysis of PUB RFIs and CA RFIs to prepare questions for witness training	Cox and Palmer
Analysis of PUB and MHI RFIs to identify areas of concern or potential issues	Steve Goulding & Ann James
Witness Binders	Steve Goulding & Ann James
Media Strategy	Gina Pecore/Karen

Critical Path

Task	Lead	Deadline
Witness training		
- Confirmed John Ekers, MJ Solutions		Feb 3 - F
- Send Nalcor submission	Dawn	Feb 3 - F
- Define Witness Areas of Expertise	CP	Feb 5 - M
- Finalize issues list/questions for MJ Sol	CP	Feb 5 - M
- Book room and equipment for training	Kim P	Feb 5 - M
- Training prep meeting – CP and MJ Solutions	MJ Sol/CP	Feb 6 - T
- Training	MJ Sol/CP	Feb 6 - T
Finalize issues list and responses as required		
- MHI	The Pauls	Feb 5/6
- PUB	Steve	
- CA	& Ann	
DG 3 Deliverables defined and assembled for presentation	Paul Harr.	Feb 6
Witness Preparation	Steve & Ann	Feb 6
- Binders prepared for each witness with RFIs and Evidence		
On Site Room Preparation	Kim P	Feb 7
- Define requirements, book space, confirm set up		

Presentation	Karen & Denis	Feb 5 – M
- Outline finalized	with Gilbert	Feb 7 – Th
- Final draft for review		Feb 8 - Fr
- Final presentation and run through		
Media Strategy	Gina/Karen	Feb 7