## Water Management

Update to Board of Directors – 2009 09 25





#### **Overview**

- Rationale and Requirement
- Legislative and Regulatory Basis
- Negotiating Process
- Legal Advice and Due Diligence
- Next Steps

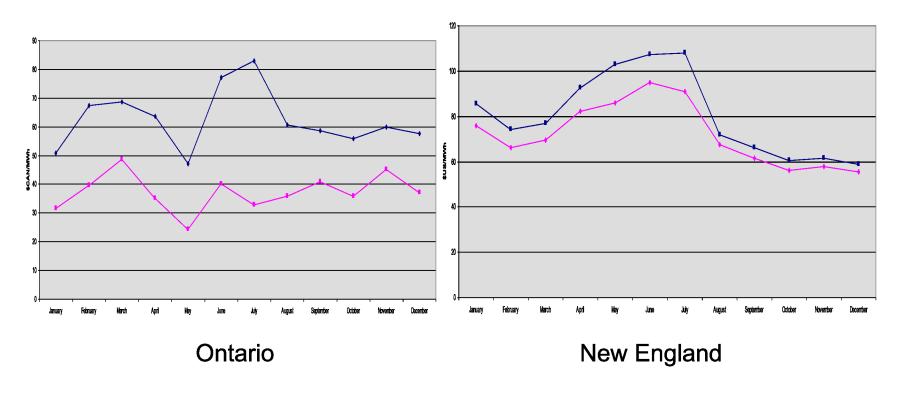


## Rationale and Requirement

- Inflow into LCP reservoirs dictates timing (and therefore value) of production
- For financing, firm (guaranteed) production is needed to backstop long term PPA's
- Moving or shaping production to peak demand periods increases value



## On / Off Peak Values - 2008



Desirable to control when sales to market are made





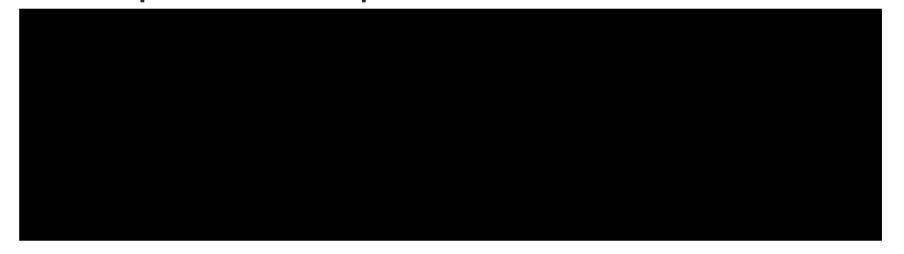
#### **CF Controls Lower Churchill Production**

- 75% of LCP inflows originate from CF
- LCP has minimal storage, and has minimal ability to shape incoming flow from CF
- HQ has flexibility over production timing at CF
  - ... which leads to production timing at LCP



# **Production Modeling**

- Extensive hydrological modeling has been undertaken for the complete river system.
- CF production scheduling has a dramatic impact on firm production



#### Legislative and Regulatory Activity

- Given potential impact on LCP, new legislation and regulations were created
  - EPCA amendments in 2007
  - Water Management Regulations in 2008
- Nalcor, Nalcor legal counsel, and external counsel were consulted during drafting of both legislation and regulations



#### **Negotiation Process**

- Upon grant of water rights to Nalcor in March, negotiations started with CF(L)Co in April 2009
- Nalcor team represented by
  - G. Bennett, C. Kirby, G. Young
  - Curtis, Dawe
- CF team represented by
  - A. MacNeill, P. Hickman, O. Burry, K. Tobin
  - Stikeman Elliott, J. Smith, P. Wiebe
- AIP was concluded on August 19, 2009



## **Agreement Principles**

- Manage generators in a coordinated manner that maximizes production
  - Emulate the way one owner would manage
  - Approach currently used on Bay d'Espoir system
- Production is shifted between facilities to optimize the river's potential
- Each owner has access to its own resources,
  so each operator can make its own deliveries
- No impact on prior power contracts



#### **Due Diligence**

- Since mid August, the AIP has been subject to review by both teams
- At Nalcor, review included
  - 3<sup>rd</sup> party review by Fasken Martineau
  - Technical review led by J. Haynes
  - Financial due diligence led by R. Hull
- · All changes to agreement have been agreed to.

#### **Next Steps**

- Ratification of approach by Nalcor Board
- Decision by minority shareholder of CF(L)Co.
- Submission of agreement to PUB



# **Questions?**

