

RESUME - PAT HUSSEY**PROFILE**

Over thirty-three years experience in Supply Chain Management (contracts, purchasing, material control, expediting, logistics, inspection and warehousing) in the offshore oil and gas, hydroelectric generation and mining sectors in Eastern Canada. This experience includes offshore oil & gas drilling, oil & gas producing operations, platform design and construction (EPCM), hydroelectric generation and mining process plants.

Worked through all phases of a development and have been Project Procurement & Contracts Manager on the Hibernia, Terra Nova and Sable Projects, Vale Commercial Nickel Plant Project and currently with Nalcor Energy - Lower Churchill Project.

STRENGTHS

- Significant and extensive knowledge of supply chain management processes and procedures
- Experience with various material management systems
- Experience with international oil & gas, hydro and mining supply community
- Managed regional benefits issues involved in procurement and contracts for large projects delivering on expectations of local supply community and government
- Team player; goal oriented; strong organizational skills
- Committed to maintaining budgets and schedules
- Ability to motivate and mentor staff and build capabilities
- Strong understanding of project execution processes and management systems
- Effective claims negotiator

KEY RESPONSIBILITIES

- Responsible for all procurement, contracts, material control, expediting, warehousing and logistics of all equipment and services for major projects
- Developed, implemented and managed procurement plan and contract strategy for each project
- Participated in staffing and managing required staff (up to 40 people) for each project
- Developed, implemented and monitored appropriate policies and procedures
- Managed Canada / Newfoundland / Nova Scotia Regional benefits requirements as well as Aboriginal Impacts Benefits Agreement
- Participated in the activities pertaining to the establishment of a Regional Operating Producing Operations Entity

- Participated in negotiating various claim settlements

DETAILED WORK HISTORY

Nalcor Energy – Lower Churchill Project **June 2007 - Present** **Supply Chain Manager**

- Supply Chain Manager for Nalcor Energy supporting the development of the Lower Churchill Project.
- Responsible for all procurement, contracts, material control, expediting, inspection and logistics of all equipment and services.
- Participated in Front End Loading activities.
- Contributed to the Gate Decision process.
- Participated in development and negotiation of an Impacts Benefits Agreement with the Aboriginal groups.
- Developed and implemented overall project procurement and contracts strategy.
- Managed process to select an Engineering, Procurement and Construction Management (EPCM) Contractor.
- Manage the Supply Chain Team as part of the Project Delivery Team for the Lower Churchill Project.

Hatch Ltd. **Feb 2007 – June 2007** **Procurement & Contracts Manager**

- Procurement and Contracts Manager for Hatch supporting their EPCM contract with Vale for the Commercial Nickel Plant Project.
- Responsible for all procurement, contracts, material control, expediting, inspection and logistics of all equipment and services for this project.
- Provide input to overall project procurement and contracts strategy.

Kellogg Brown & Root (KBR) **Dec 2003 – Jan 2007** **Procurement & Materials Manager**

- Procurement and Materials Manager for KBR supporting their EPC contracts with ExxonMobil and Petro-Canada for the Hibernia and Terra Nova platforms.
- Responsible for all procurement, contracts, material control, warehousing, expediting and logistics of all equipment and services in support of these EPC contracts with a staff of 10 people.
- Managed procurement, expediting, logistics and material control utilizing KBR's materials management system.
- Developed, implemented and monitored appropriate policies and procedures.

SNC-Lavalin **Sable Tier II Project (ExxonMobil)** **Sept 2001 – Nov 2003** **Procurement & Contracts Manager**

- Procurement Manager for a \$1 billion expansion to the Sable Gas Field.
- Responsible for all procurement, material control, expediting and logistics of all equipment for this project with a staff of 20 people.
- Responsible for all construction contracts related for this project.

- Managed procurement, expediting, logistics and material control utilizing SNC-Lavalin's PM+ materials management system.
- Developed, implemented and monitored appropriate policies and procedures.

Petro-Canada

Terra Nova Project

August 2000 – Sept 2001

Supply Chain Manager (Operations & Drilling)

- Managed Supply Chain organization and processes for the Terra Nova Project, Producing Operations and Drilling.
- Established Supply Chain organization, processes, and systems.
- Established materials management process utilizing SAP materials management system.
- Contributed to the development of the overall contracting strategy and executed all contracts and frame agreements to support operations and drilling.
- Supported Petro-Canada OD&O Business Units Supply Chain requirements.
- Managed Canada/NF Benefits commitments.

Hibernia (HMDC)

November 1999 – July 2000

Supply Chain Manager (Operations & Drilling)

- Participated in the activities pertaining to the establishment of a Regional Operating Producing Operations Entity.
- Managed Supply Chain processes for both Hibernia and Terra Nova Projects.
- Optimized platform availability through effective integration of Supply Chain systems, work processes and infrastructure.
- Managed materials management process utilizing SAP materials management system.
- Contributed to the development of the overall contracting strategy and executed all contracts and frame agreements to support operations and drilling for Petro-Canada and Hibernia.
- Managed Canada/NF Benefits commitments.

Agra Monenco Work History (1991-1999)

Supply Chain Manager

Jan 1997 – Nov 1999

- Seconded to the Terra Nova Alliance as the Supply Chain Manager for the Terra Nova Project with Petro-Canada as Operator.
- Supply Chain and Benefits process owner within the Integrated Management Team.
- Managed procurement, contracts, material control and delivery of topsides facilities equipment utilizing Agra's AXIOM materials management system.
- Provided guidance into Project procurement strategy and alignment of same.
- Provided functional expertise to the project.
- Developed, implemented and monitored appropriate policies and procedures.
- Supplied work processes and report formats for benefits reporting requirements.
- Facilitated liaison between various procurement offices.
- Participated in the implementation of SAP materials management system.

Materials Management Supervisor**Sept 1996 – Dec 1996**

- Seconded to the Sable Offshore Energy Tier 1 Project (a \$2.1 billion multi-platform project).
- Assisted in the development and implementation of the procurement strategy, policies, procedures and project processes

Procurement / Benefits Leader**Mar 1996 – Sept 1996**

- Seconded to the Grand Banks Alliance as Procurement/Benefits Leader.
- Participated in the development of a proposal for the Terra Nova Oilfield Development.

Agra Monenco (Hibernia Project)**1991 – 1996**

- Seconded to Newfoundland Offshore Contractors working on the Hibernia Development Project.

Project Purchasing Manager**March 1994 – March 1996**

- Responsible for all procurement and material control activities related to the Hibernia Project, a \$5.8 billion GBS drilling and production platform.
- Staff managed (approximately 30 people) included buyers, contract administrators, material controllers, expeditors, logistics and support staff.

Procurement Specialist**January 1992 – March 1994**

- Responsible for the procurement of all the Drilling, Mechanical, Loss Control and HVAC equipment, as well as Pipe, Fittings and Flanges for the Topsides Project Team.
- Assisted in the development of a system (Dynamic Allocation) for material control and purchasing of Pipe, Fittings and Flanges.
- Participated in the procurement of this equipment and managed a staff of six (6) buyers.
- Maintained responsibility for Industrial Benefits.

Supervisor Industrial Benefits**January 1991 – December 1991**

- Responsible for coordinating, monitoring and reporting on Project activities (using and maintaining approved Project Procedures) to ensure that Hibernia's Industrial Benefits Policy was applied in all phases of the Topsides EP/PSC Contract.

OTHER RELATED WORK HISTORY**Manager, Newfoundland Supplier Development Service
(A Division of Atlantic Canada Plus Association)****1990**

- Established and managed the Newfoundland Branch of the company, whose main focus was to assist the Atlantic Canada private sector in selling to the various government tendering agencies in the region.

President, P.G. Hussey & Associates Limited 1988 – 1989

- Responsible for all aspects of this company, including finance, marketing and new business development.
- Established a full-service oilfield tubular and equipment inspection company.
- Provided sales and services to the offshore oil and gas industry in Eastern Canada.
- Provided consulting services to several local companies specializing in business development and procurement systems.

Purchasing Agent/Contracts Administrator 1983 – 1987
Husky Oil Operations Limited

- Responsible for Purchasing and Contracts Administration for the Husky/Bow Valley East Coast Project, a joint-venture project between Husky Oil Operations Limited and Bow Valley Industries Limited.
- Duties included procurement of all goods and services for the drilling operations for the East Coast Project in St. John's, NF and Halifax, NS.
- Additional duties involved coordinating and assisting in all aspects of Contracts Administration for the project during the final year of the Project.

Buyer 1980 - 1983**Mobil Oil Canada Limited**

- Responsible for the procurement of goods and services for Mobil's offshore drilling operations on the Grand Banks, Newfoundland.

Financial Analyst 1979 – 1980**Newfoundland Telephone Limited**

- Prepared reports for various financial analyses and internal studies.

EDUCATION

Bachelor of Commerce

Memorial University of Newfoundland, 1979

Bachelor of Arts, Economics,

Memorial University of Newfoundland, 1976

INTERESTS AND OUTSIDE ACTIVITIES

- Active in various sports including hockey, soccer, ball hockey and running
- Coached various minor sports teams and school teams
- Enjoy salmon fishing, snowmobiling and hunting
- Enjoy doing minor carpentry work

REFERENCES

Available upon request.