

Nalcor Energy – Lower Churchill Project



Procurement Process for Works, Goods & Services Related to Innu Culture and First Bidding Opportunities for Innu Businesses

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Procurement Process for Works, Goods & Services
 Related to Innu Culture and First Bidding Opportunities
 For Innu Businesses

LCP-PT-MD-0000-SC-PR-0001-01
 Rev. B1

Inter-Departmental / Discipline Approval (where required)



Department	Department Manager Approval	Date
Project Manager (Marine Crossings) Approval	 Greg Fleming	May 10/2011
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1.0 Purpose

The purpose of this procedure is to describe how the Lower Churchill Project, either directly or through its EPCM Consultant, will adhere to the commitments and expectations as it pertains to Innu Procurement as stated in the Impacts and Benefits Agreement (IBA), in particular Chapter 4 – Innu Business Opportunities.

2.0 Scope

In the IBA the Parties have established an Innu Business participation target for the provision of works, goods and services by Innu Businesses to the Project.

As it pertains to the Muskrat Falls development, the Innu Business participation target for the provision of works, goods and services shall be \$134,000,000 (one hundred and thirty-four million dollars). This target applies to the Planning and Construction Phases of the Muskrat Falls generation component.

In order to help achieve this Innu Business participation target, the Parties have identified two tiers of procurement packages that should facilitate meeting and exceeding this target. They are:

- Packages that should be supplied to the Project, where and when required, by qualified Innu Businesses, are:
 - Innu aimun translation and interpretation services
 - Cross-cultural training (as it relates to Innu culture) services
 - Provision of country food
 - Provision of Innu employee counseling services
 - Other works, goods and services related to the provision of Innu social and cultural activities in the Workplace
 - Other works, goods and services related to Innu culture as may be agreed upon in writing by the Parties

- Packages where “*first opportunity to bid*” must be given to qualified Innu Businesses, are:
 - Supply of camp accommodations
 - Catering, housekeeping and maintenance of camp accommodations
 - Ground transportation of construction personnel
 - Security services
 - Supply of temporary on-site communications hardware
 - Supply of on-site medical services
 - Air support services
 - General industrial supplies
 - Safety supplies
 - Office supplies

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- Janitorial supplies
 - Access road construction and maintenance
 - Brush clearing for roads, campsites and lay down areas
 - Waste management services
 - Hazardous waste storage and disposal services
 - Environmental monitoring services

Additionally, qualified Innu Businesses will be given the opportunity to bid on non-designated work packages (i.e. those work packages not identified above or in the IBA sections 4.5.1 and 4.6.1). If successful, in these open bid competitions, the award value of those contracts awarded to Innu Businesses will count towards the \$134,000,000 target value.

Also, the LCP Supply Chain, either directly or through its EPCM Consultant, will apprise all non-Innu Business bidders of the Project's obligations within the IBA and request such bidders to identify opportunities for Innu participation, as well as Newfoundland and Labrador Benefits content within their proposals.

3.0 Definitions

Consultant

Means SNC-Lavalin Inc. and any of its successors or assigns.

First Nation

Means either the Mushuau Innu First Nation or the Sheshatshiu Innu First Nation.

Impacts and Benefits Agreement (IBA)

Means the Impacts and Benefits Agreement negotiated and agreed between Nalcor Energy and the Innu Nation and the First Nations. Note - the IBA still needs to be ratified by a vote of eligible Innu voters and signed by the Parties.

Innu

Means an individual who is part of the Innu of Labrador.

Innu Business

Is a business that is listed on the Innu Business Registry.

Innu Business Development Centre (IBDC)

Means the entity supported by a mandate from the Innu Nation that, among other purposes, aims to assist Innu Businesses in becoming full participants in the Newfoundland and Labrador economy by establishing and maintaining viable and sustainable businesses through the development of Innu business expertise, skills and capacity.

Innu Business Registrar

Means the individual appointed to establish and maintain the Innu Business Registry.

Innu Business Registry

Is the official listing of all Innu Businesses seeking to provide works, goods or services to the Project.

Party/Parties

Means Nalcor Energy, Innu Nation or either First Nation, hereafter called individually a Party or collectively the Parties to the Agreement (IBA).

Project

Means the Lower Churchill Project.

4.0 Abbreviations and Acronyms

EPCM	Engineering, Procurement and Construction Management
IBA	Impacts and Benefits Agreement
IBDC	Innu Business Development Centre
LCP	Lower Churchill Project

5.0 Reference Documents

The Impacts and Benefits Agreement (IBA) in particular Chapter 4 – Innu Business Opportunities.

6.0 Responsibilities

Individuals responsible for the actions on the attached flowchart are responsible for input into or actions associated with the activities in accordance with the legend contained therein.

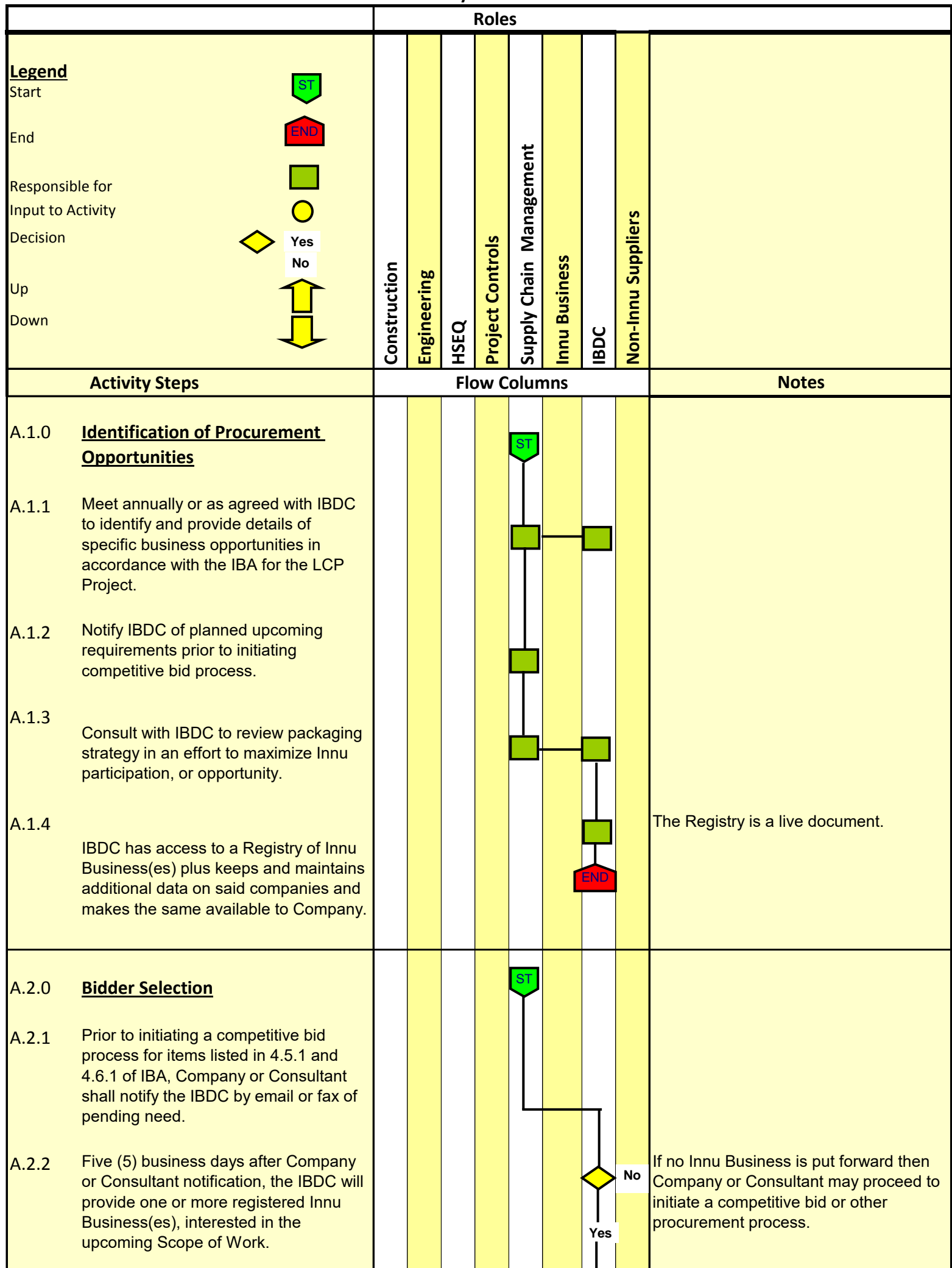
7.0 Activity Flowchart (Excel Format)

7.1. Innu Procurement Process

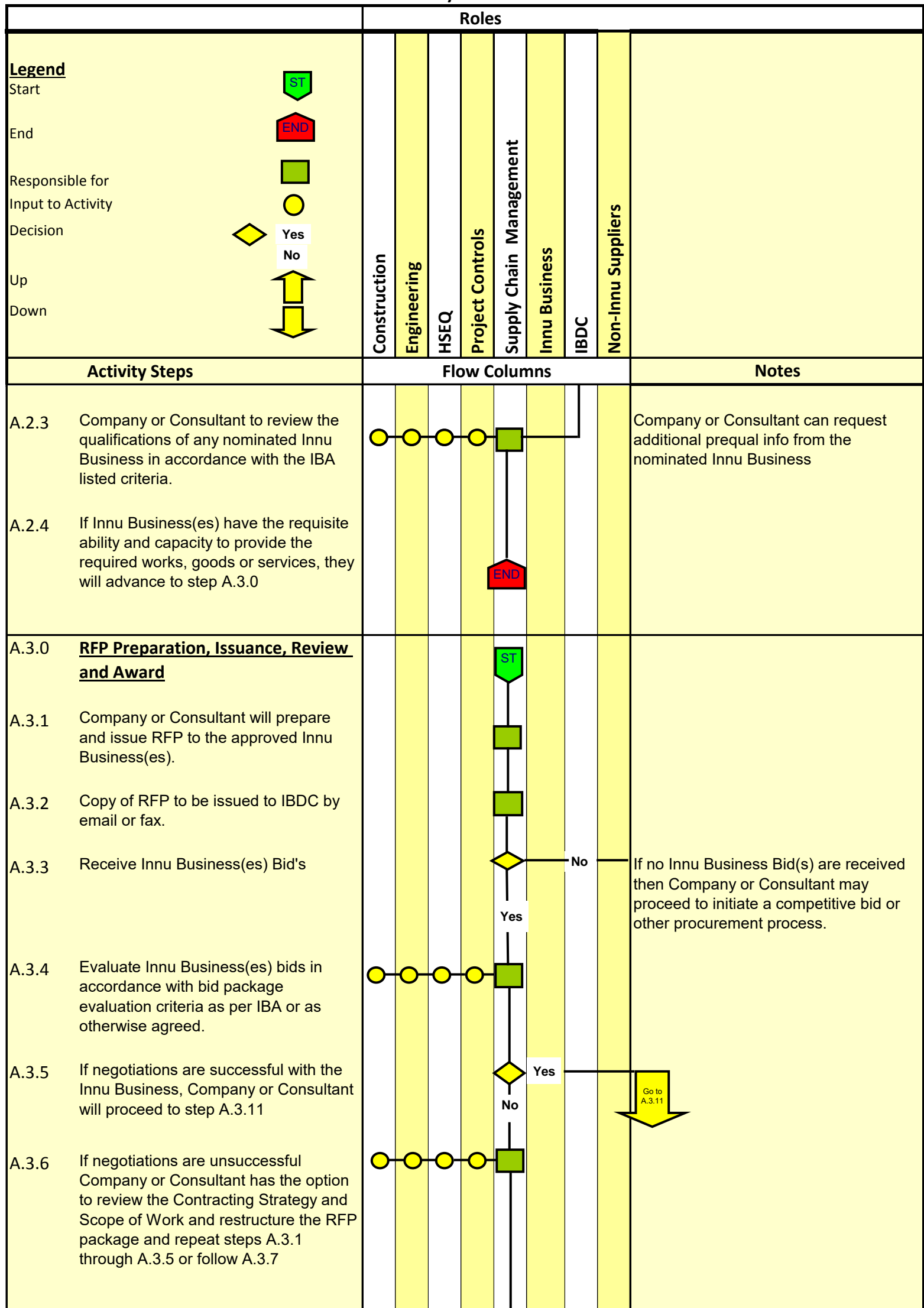
8.0 Attachments/Appendices

N/A

Activity Flowchart



Activity Flowchart



Activity Flowchart

