

**From:** [rossbeckwith@nalcenergy.com](mailto:rossbeckwith@nalcenergy.com)  
**To:** [jamesmeaney@nalcenergy.com](mailto:jamesmeaney@nalcenergy.com); [lanceclarke@nalcenergy.com](mailto:lanceclarke@nalcenergy.com)  
**Cc:** [tracyhoskins@nalcenergy.com](mailto:tracyhoskins@nalcenergy.com)  
**Subject:** RFP LC-PM-082: Independent Engineer  
**Date:** Thursday, February 2, 2012 2:35:38 PM  
**Attachments:** [RFP Letter B&V.pdf](#)  
[RFP Letter E3.pdf](#)  
[RFP Letter MWH.pdf](#)

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Gentlemen

Attached is a copy of the letters of invitation for the RFP package for IE which was issued moments ago.

Ross



RFP Letter B&V.pdf



RFP Letter E3.pdf



RFP Letter MWH.pdf



**Ross Beckwith**  
**Senior Contract Coordinator**  
**(Consultant)**  
**Nalcor Energy - Lower Churchill**  
**Project**  
t. 709-570-5984 f. 709-737-1985  
e.  
[RossBeckwith@nalcenergy.com](mailto:RossBeckwith@nalcenergy.com)  
w. [nalcenergy.com](http://nalcenergy.com)  
**1.888.576.5454**



Hydro Place, 500 Columbus Drive,  
P.O. Box 12800, St. John's, NL  
Canada A1B 0C9  
t. 709.737.1833 or 1.888.576.5454  
f. 709.737.1985

Rec. No.: L010-B010-200-170203-00004

02-Feb-2012

Black and Veatch Canada Company  
50 Minthorn Blvd.  
Suite 501  
Markham, ON  
L3T 7X8

**Attention:** John Achenbach  
**Title:** Vice President, Management Consulting Division  
**Phone:** 212-973-1339  
**E-mail:** [achenbachja@bv.com](mailto:achenbachja@bv.com)  
**Reference No.:** LC-PM-082  
**Subject:** Request for Proposal  
Independent Engineer

Dear Mr. Achenbach:

Nalcor Energy – Lower Churchill Project, herein referred to as Company, is developing the Lower Churchill hydroelectric project on the Churchill River in the province of Newfoundland Labrador. In support of this, you are hereby invited to submit a proposal for the provision of Independent Engineer (IE) services required to facilitate the arrangement of debt financing commencing in the second quarter of 2012.

When the lead lenders are known, the intention is that, provided the IE is acceptable to those lenders, the IE will be retained separately, either directly or indirectly, by those lenders and others as may be involved in the financing. The IE will then work directly for such organizations. The IE will execute any assignments, novation instruments or further agreements as may be required by such organizations to give full effect to that arrangement.

John Achenbach  
Black and Veatch Canada Company  
02-Feb-2012

2

Bidder shall confirm its intention to submit a proposal, via email to the undersigned, within **four (4) days** of receipt of the RFP using the form provided.

Company is a Crown corporation of the Government of NL and will partner with Emera Newfoundland and Labrador Limited (ENL), a wholly-owned subsidiary of Emera Inc. of Halifax. SNC-Lavalin Inc. (SLI) has been selected as EPCM contractor for LCP.

The Instructions to Bidders include the following questionnaires:

- Technical
- Quality
- Health and Safety
- Benefits

The Technical Questionnaire requires bidders to:

- comment on EPCM execution
- summarize relevant experience
- provide samples of proposed certificates and reports
- acknowledge that Nalcor may publish the IE's Report
- acknowledgement that financial institutions will rely on the IE's Report
- provide estimated cost

Company's evaluation will be based in large part on Bidders' responses to the questionnaires. Thorough responses with supporting documentation where requested are essential.

All proposals shall be prepared in strict accordance with the Instructions to Bidders. Sealed bids must be received at the Bid Submission Address on or before 15:00 hours local St. John's, Newfoundland time on **1-March-2012**.

Company is not liable for any expenses incurred by Bidder in the preparation or submittal of its proposal including those incurred as a result of discussions and / or negotiations.

John Achenbach  
Black and Veatch Canada Company  
02-Feb-2012

3

Your offer to perform work shall remain valid for sixty (60) days from the date on which the proposals are due.

If you have any question as to the meaning or interpretation of any documents submitted herewith, please request additional information by email to the undersigned with reference noted as Lower Churchill Project, "Independent Engineer" RFP No. LC-PM-082. Company will provide a written reply to all Bidders as soon as possible.

If you have any questions, please contact the undersigned.

Sincerely,

A handwritten signature in blue ink that reads "Ross Beckwith". The signature is stylized with a large initial 'R' and a long horizontal stroke at the end.

Ross Beckwith

Senior Contracts Coordinator

[rossbeckwith@nalcenergy.com](mailto:rossbeckwith@nalcenergy.com)

(709) 570-5984

cc: L. Clarke  
J. Meaney



Hydro Place, 500 Columbus Drive,  
P.O. Box 12800, St. John's, NL  
Canada A1B 0C9  
t. 709.737.1833 or 1.888.576.5454  
f. 709.737.1985

Rec. No. :

02-Feb-2012

E3 Consulting  
3333 South Bannock Street, Suite 500  
Englewood, Colorado, USA  
80110

Attention: James W. Galambas  
Title: Executive Director  
Phone: 303-762-7072  
E-mail: [jim.galambas@e3co.com](mailto:jim.galambas@e3co.com)  
Reference No.: LC-PM-082  
Subject: **Request for Proposal  
Independent Engineer**

Dear Mr. Galambas:

Nalcor Energy – Lower Churchill Project, herein referred to as Company, is developing the Lower Churchill hydroelectric project on the Churchill River in the province of Newfoundland Labrador. In support of this, you are hereby invited to submit a proposal for the provision of Independent Engineer (IE) services required to facilitate the arrangement of debt financing commencing in the second quarter of 2012.

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James W. Galambas  
E3 Consulting  
02-Feb-2012

2

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- provide estimated cost

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James W. Galambas  
E3 Consulting  
February 2, 2012

3

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If you have any questions, please contact the undersigned.

Sincerely,



Ross Beckwith

Senior Contracts Coordinator

[rossbeckwith@nalcenergy.com](mailto:rossbeckwith@nalcenergy.com)

(709) 570-5984

cc: L. Clarke  
J. Meaney



Hydro Place, 500 Columbus Drive,  
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Rec. No.: L010-M004-200-170203-00001

02-Feb-2012

MWH Canada, Inc.  
505 Burrard Street, Suite 1580  
One Bentall Centre  
Vancouver, BC  
V7X 1M5

Attention: Nik Argirov  
Title: Vice President, General Manager  
Phone: 604 648 6162  
E-mail: [nikola.y.v.argirov@mwhglobal](mailto:nikola.y.v.argirov@mwhglobal)  
Reference No.: LC-PM-082  
Subject: **Request for Proposal  
Independent Engineer**

Dear Mr. Argirov:

Nalcor Energy – Lower Churchill Project, herein referred to as Company, is developing the Lower Churchill hydroelectric project on the Churchill River in the province of Newfoundland Labrador. In support of this, you are hereby invited to submit a proposal for the provision of Independent Engineer (IE) services required to facilitate the arrangement of debt financing commencing in the second quarter of 2012.

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Nik Argirov  
MWH Canada, Inc.  
02-Feb-2012

2

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Nik Argirov  
MWH Canada, Inc  
02-Feb-2012

3

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If you have any questions, please contact the undersigned.

Sincerely,



Ross Beckwith

Senior Contracts Coordinator

[rossbeckwith@nalcenergy.com](mailto:rossbeckwith@nalcenergy.com)

(709) 570-5984

cc: L. Clarke  
J. Meaney