CIMFP Exhibit P-02225

From:	jamesmeaney@nalcorenergy.com				
То:	Nikolay Argirov				
Cc:	Manzer, Alison; Kapoor, Anoop; Krupski, Joseph; Newman, Charles; Lance Clarke; Paul Harrington; Martis Xeno				
Subject:	Nalcor Key Comments on MWH Draft IE Report Nov 15, 2013				
Date:	Thursday, November 21, 2013 2:08:30 PM				
Attachments:					
	IE Draft Report Nov 15, 2013 - Nalcor Key Comments.pdf				

Hi Nik

Please find attached for discussion on the call this afternoon Nalcor's "key" comments on the draft IE report dated Nov 15, 2013. As we will discuss further on the call, we will also be following up shortly with more detailed comments blacklined into the draft report. We'll speak with you shortly.

Regards

Jim



IE Draft Report Nov 15, 2013 - Nalcor Key Comments.pdf



James Meaney, CFA General Manager Finance Nalcor Energy - Lower Churchill Project t. 709 737-4860 c. 709 727-5283 f. 709 737-1901 e. JamesMeaney@nalcorenergy.com w. nalcorenergy.com 1.888.576.5454

You owe it to yourself, and your family, to make it home safely every day. What have you done today so that nobody gets hurt?

Nalcor Key Comments on MWH Draft IE Report November 15, 2013

Dage(s)	Section/Table	Paragraph/Item	Comment
r age(3)	1.1		It is suggested that the following statement made by MWH should be considered when forming the
	1.1	2	
			conclusion, as well: 'this report presents professional opinions that the estimated construction and
			operations costs are reasonable, and that projected financial results of operations will generate sufficient
			net revenues to repay debt, including revenues to meet debt service coverage requirements as well as to
			properly operate and maintain the LCP facilities.'
1	1.2.1	1	This paragraph is not material to the report.
1	1.2.1		This section should make reference to the fact that the IE relationship was "transferred" to Government
			of Canada through the IE Reliance Agreement executed by Nalcor, Canada and MWH on June 4, 2013
1	1.2.2	1	This should state that all available Project documentation was provided to the IE for the review.
2	1.2.2	1	Is commentary about initial difficulties with data exchange relevant?
2	1.2.3	2	This protocol is material to contract LC-PM-082 and does not belong in this report.
3	1.3	2	315kv (not 345kv)
3	1.3	3	This paragraph is not material to this report. The Maritime Link Project is out of scope.
4	1.3.2	-	This section has a number of factual errors and requires a rewrite. Rather than a complete rewrite it may
1.	1.0.12		be advisable to refer to the Basis of Design document and include it in the appendices.
			be advisable to refer to the basis of besign document and meldde it in the appendices.
5	1.3.3		This section has a number of errors. The Basis of Design document should be referenced for the revision.
5	1.5.5		This section has a number of errors. The basis of besign document should be referenced for the revision.
6	1 /		This section should be revised to refer only to the site visit
6	1.4	1	This section should be revised to refer only to the site visit.
′	2.1	1	Is any of this commentary relevant? The facts are a site visit was conducted on Sept 24-26 which is
			appropriately covered in Section 2.2
9	2.2.1.3	Bullet 4	This has been reconsidered and will not be done as part of the Project.
9	2.2.1.3	1	The criteria for this decision have not been made available for this review. Table 2-1 4. Notes "During this
			time the trigger level has been set at El. 10 m. This level will be adjusted as required based on the
			monitoring program."
13	Table 2.1	5	Report has been provided to MWH on 7-Nov-2013.
14	Table 2.1	7	This report will be made available when completed.
15	Table 2.1	Notes	Consideration should be given to removing/ editting the notes section after the table since not
			completely consistent with Table.
21	2.2.3.4	2	The assertion that the work is being performed to a high standard is inconsistent with concerns raised in
			paragraphs 6 and 7 regarding rock support and slope stability. We also understood from specific feedback
			during the site visit by MWH that all required documentation and access was provided.
24	2.2.5	3	This paragraph is not material to the report.
24	Section 2.2.4	1	River closure is designed for a river discharge in the range of 2000 m3/s to 2560 m3/s which provides a
27	500001 2.2.4	1	confidence of 5% probability of exceedance during the period extending from the last week of June to the
25	2.2.7	1	end of August.
25	2.2.7	LT LT	It is Nalcor's opinion that sufficient data has been provided for the purposes of this assessment regarding
			adequacy of the design. Remaining analyses are required for enhancement of the existing robust design.
			A clear statement from MWH with respect to the suitability of the measures taken by Nalcor and if the
			proposed design is considered reasonable and/or robust, would be helpful.
25	2.2.7	1	What does the last sentence refer to? What insufficient data is being referred to?
31			
32	3.4	4, 5	As discussed in the IE meeting in St John's 6-Nov-2013, whilst we respect that MWH may have had
			contractual issues in the South American projects it may not be appropriate to be specific to single out
			this particular Contractor. It would be helpful to perhaps avoid direct references to Astaldi but rather
			include a more generic statement such as " Nalcor are encouraged to assess contractual risks with specific
			contractors based on previous project experiences and where deemed necessary to increase Nalcor's
			Project Management oversight accordingly".
41	4.1		The LCP Team is currently integrated and these issues are not applicable to the Project.
41	4.1.1	2	This paragraph is redundant. We have adjusted the organizational model, which MWH endorses.
⁺	 . - . -	_	This paragraph is required it. We have aujusted the organizational model, which wiwh endorses.
11	A 1 1	loct	Correction: Nalcor is of the opinion that the existing EDCM contract still equiling and requires minimal
44	4.1.1	Last	Correction: Nalcor is of the opinion that the existing EPCM contract still applies and requires minimal
40			changes which are under consideration.
49	4.1.4		This section is out of context given the integrated organizational model.
51	4.1.7	1	Commentary regarding SNC-Lavalin legal issues are out of scope.
59	Table 4-2		This detail is unnecessary and commercially sensitive.
		•	Develop have developed and the second term in the developed in CUCCCT DED. Developed the first final vertices
63	Table 4-6	6	Remarks based on performance security package included in CH0007 RFP. Does not reflect final package
	Table 4-6	6	of ~ \$250m in letters of credit / bond which would represent ~ 25% of contract value. Supporting

Nalcor Key Comments on MWH Draft IE Report November 15, 2013

Page(s)	Section/Table	Paragraph/Iten	
63	Table 4-6	6	Nalcor has followed a detailed risk assessment that involved financial advisors, insurance brokers, legal
			counsel, etc. to arrive at best value for Project security requirements. Please include substantiation
			regarding the statement on this item.
67	Table 4-6	13	Similar comment as above with respect to CH0007 performance security.
70	Table 4-7	2	Comment regarding quality process would be relevant and useful here. Given that direction from Canada
		-	indicated no comment on Andritz subcontractors is required, this should be revised.
85	Table 4-8	16,17,18	The schedule is a deliverable of Project contractors and will be input into the existing schedule framework at an appropriate level.
87	Table 4-9	1	As indicated by Nalcor to MWH/CBB in Oct 9 email, contract PH0014 and PH0016 are still in bid evaluation
105	Table 4-13	16,17,18	The schedule is a deliverable of Project contractors and will be input into the existing schedule framework at an appropriate level.
119	Table 4-15	1	This contract CH0006 is ready for close-out. This detail is no longer material.
123	4.14	1	Should be removed.
125	5.1.1	7	An AACEI Class 3 Estimate reflects between 10% and 40% level of project definition with a range of expected accuracy of low -10% to -20% and high +10% to +30%. Nalcor engineering was approximately 50% at DG3 and therefore the -10% to +10 % accuracy range is more appropriate.
125	5.1.1	8	The commentary regarding contingency is incorrect. MWH are aware of the uncapped amount of contingent equity committed to by Gov. NL.
126	5.1.1	7	Is there a requirement for the IE for a Class 2 Estimate by Financial Close?
127	5.1.2		This should simply state that this section is pending contract completion.
127	5.1.3	Body	This section deals with experience of the contractors and suppliers to the LCP. Not sure of the relevance to the section dealing with capital budget.
128	5.1.3	Table 5-1	No clear opinion provided relative to CH0007.
128	5.1.4	Body	There is no analysis or commentary on the data presented. The purpose is not clear.
129	5.1.4	Table 5-2	Much of the table is missing data and is incomplete. These cells should be removed.
131	5.1.7	Table 5-7	There is no analysis or commentary on the data presented. The purpose is not clear. The comment in the
			table might be perceived as Nalcor witholding of information.
131	5.1.7	Table 5-8	There is no analysis or commentary on the data presented. The purpose is not clear. The comment in the table might be perceived as Nalcor witholding of information.
132	5.1.7	Table 5-9	There is no analysis or commentary on the data presented. The purpose is not clear. The comment in the table might be perceived as Nalcor witholding of information.
135	5.1.10	Body	The section is entitled "Schedule and Equipment Delivery". The content relates to capital costs. The IE claims to have insufficient information to express an opinion. This is a huge gap in the report.
149	5.1.12	Table 5-18	IE fails to mention incentives associated with labour productivity. No mention of liquidated damages. They may have commented on these matters elsewhere in the IE report.
151	5.1.13	3	The following should be removed as incorrect: 'Nalcor advises that in addition, the wages used in the estimates are slightly lower than used for Western Canada, but because Newfoundland has larger union premiums, it will result in lower take-home compensation for those employed in LCP assignments.' Due to overtime precedents created in NL for many trades, the take-home pay will actually increase.
151	5.1.13	6	Nalcor disagrees with the first sentence of this paragraph regarding uncertainties of labour costs. The P50 values were a business decision based on our comfort levels with risk. From a labour perspective we believe, and have real-time examples at this stage, that we can mitigate much of the labour risk. It is Nalcor's suggestion that this paragraph be removed.
152	5.2	Body	What constitutes a "Normal" or "Unusual" drawdown payment schedule? Purpose of the analysis is not clear.
153	5.2	Table 5-20	The table is incomplete. No commentary regarding CH0007. IE refuses to provide opinion without complete contract.
225	9.2.2	3	An AACEI Class 3 Estimate reflects between 10% and 40% level of project definition with a range of expected accuracy of low -10% to -20% and high +10% to +30%. Nalcor engineering was approximately 50% at DG3 and therefore the -10% to +10 % accuracy range is more appropriate.
225	9.2.2	9	Given the -10% to +10% estimate accuracy range this expected outcome range should be amended to be \$5.6B to \$6.8B
228	9.2.5	Body	Much of the information contained in this section would be better in Section 5 - Capital Budget.
229	9.2.6	Body	Much of the information contained in this section would be better in Section 5 - Capital Budget. There is table to be added.
231	9.2.9	Body	IE requests that estimate refinements based on advanced engineering and procurement be completed prior to financial close. This will not be possible.
231	9.2.9	Table 9-7	Much of the information contained in this section would be better in Section 5 - Capital Budget.

Nalcor Key Comments on MWH Draft IE Report November 15, 2013

Page(s)	Section/Table	Paragraph/Item	Comment
240	10.1	ltem 10.1.10	The IPS has been provided to the IE in P6 format. It included sufficient level of detail in terms of activities, milestoes and key dates, linked by logic to allow definition of critical and sub-critical paths and to analyse float. In addition the IE has been provided with a soft copy of a detailed 9000 activity P6 schedule to demonstrate the level of depth and rigour used in development of the IPS. This has not been recognized in the IE report.
240	10.1.9	1	An AACEI Class 3 Estimate reflects between 10% and 40% level of project definition with a range of expected accuracy of low -10% to -20% and high +10% to +30%. Nalcor engineering was approximately 50% at DG3 and therefore the -10% to +10 % accuracy range is more appropriate.
241	10.2	4	This is redundant - The monthly construction reports will provide updated cost data.
241	10.1.10	2	Agreement LC-PM-082 applies here and states that MWH shall: 1. 'Review the project schedule and each of the construction schedules and determine whether the adequate provisions have been made for design, equipment procurement, fabrication, shipment and installation, start up, testing and commissioning of the Project. Any unknown or variable elements in the schedule will be identified along with potential risks.' MWH should limit their review to this scope of work. MWH have the required experience to review the schedules provided to determine if Nalcor is planning the work appropriately. The detailed scheduling and CPM is the contractor's responsibility and is clearly identified in the contracts. Nalcor's Front End Loading work, early initiation of Aboriginal consultation, early registration of the EA and action to advance the long lead item purchasing, move ahead on early works, and turbine and generator model testing are all a testament to the forward planning that has been carried out and continues to be carried out on this Project which has been identified as best practice by independent reviews.
137-140	Table 5-16		Agreed by all parties at 6-Nov-2013 meeting in St John's that this table would be removed from IE report given commercial sensitivities.
223-238	9		Data in Capital Cost, IDC and Financial Planning sections need to be updated to reflect (i) \$6.5b capital cost update, (ii) Sources & Uses and Debt Service Coverage data in updated financial models from Nalcor Investment Evaluation. The latter was presented by Nalcor to Blair Franklin on Nov 15 and posted to Intralinks data room Nov 20. Nalcor suggests BF could assist MWH with updating this section given their role as financial advisor to Canada.
39, 40	3.8	6	As discussed in the IE meeting in St John's 6-Nov-2013, whilst we respect that MWH may have had contractual issues in the South American projects it may not be appropriate to be specific to single out this particular Contractor. It would be helpful to perhaps avoid direct references to Astaldi but rather include a more generic statement such as "Nalcor are encouraged to assess contractual risks with specific contractors based on previous project experiences and where deemed necessary to increase Nalcor's Project Management oversight accordingly".
71, 77, 79	Table 4-7	3, 4, 16, 17, 18, 19	The schedule is a deliverable of Project contractors and will be input into the existing schedule framework at an appropriate level.
87-118	Tables 4-9 to 4-14		Comments on contract status, award dates, etc. throughout this section can be updated based on material contracts update document provided to Canada/CBB/MWH/BF via data room on Nov 19.
General	Section 4		It is suggested that for all references to contracts yet to be executed throughout the Report that the wording is revised to: 'awaiting contract completion' (or similar) as oppose to 'No opinion can be furnished' 'information not available' 'information lacking', etc.

Page 3 of 3