

**From:** [pharrington@nalcorenergy.com](mailto:pharrington@nalcorenergy.com)  
**To:** [gbennett@nalcorenergy.com](mailto:gbennett@nalcorenergy.com); [ronpower@nalcorenergy.com](mailto:ronpower@nalcorenergy.com); [jasonkean@nalcorenergy.com](mailto:jasonkean@nalcorenergy.com)  
**Cc:** [lanceclarke@nalcorenergy.com](mailto:lanceclarke@nalcorenergy.com); [briancrawley@nalcorenergy.com](mailto:briancrawley@nalcorenergy.com)  
**Subject:** Phone Call with Joe Salim today  
**Date:** Monday, January 21, 2013 2:11:02 PM

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Here is a summary of the key points

- The Power Division has not been impacted by the reorganization other than Patrick Lamarre is replaced by Scott Thon( at least in the interim)
- Joe will now report to Scott and Hydro is still based in Montreal
- Joe believes that this is Bob card changing the top folks and starting with a clean sheet
- Joe plus the SLi Construction VP ( who BAE Newplan report into) wish to meet with us on Thursday's steering committee meeting
- Joe is reassuring the other divisions and his folks that SLI are not being "kicked Off" the LCP - he made reference to something ABB had told him that a Hatch person was quoted as saying recently along those lines - I told Joe that was not the case and a foolish remark that should be ignored. But obviously Joe is under pressure and has asked for our MFL and projection on SLI involvement going forward - so we should talk to him on that issue.
- Regarding Normand - Joe has talked about the role I had outlined to him and he thinks Normand will support that but we will talk more on Thursday.
- Joe wants the new CEO and Scott to meet with us including Gilbert and Ed- we mentioned the Feb 6th potential date for a Sanction celebration and that Joe's admin should work with Bev Lane to firm up the date

Regards Paul



**Paul Harrington**  
**Project Director**  
**LC Mgmt & Support**  
**Nalcor Energy - Lower Churchill Project**  
t. 709 737-1907 c. 709 682-1460  
f. 709 737-1985  
e.  
[PHarrington@nalcorenergy.com](mailto:PHarrington@nalcorenergy.com)  
w. [nalcorenergy.com](http://nalcorenergy.com)  
**1.888.576.5454**

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