

From: [Williams, Albert](#)
To: [Beaudoin, Jean](#); [Allen, Tony](#)
Subject: Fw: Lower Churchill
Date: Monday, February 16, 2009 12:38:56 PM

Jean

For your info

Also Jacques called and asked me to send this email which he is proposing to take and use in discussions with Hydro Quebec.

I do not know if you want to comment further to him following our talk with Ed.

By the way this is really stupid on the part of Hydro Quebec. NL will award to Hatch/Americans, and we are losers.

It will not stop project here with us not involved.

We can help them both a lot.

----- Original Message -----

From: Williams, Albert

To: Lamarre, Jacques

Sent: Mon Feb 16 11:02:51 2009

Subject: Lower Churchill

Jacques

Nfld Hydro is coming out next week with an EOI for Churchill. They will invite SNC, Hatch, Bechtel, Washington Group, Black Veach, and MWH. I am told from this they will select one group.

Their public position is to bring 800 to 1000 back to the Island and sell the remainder through Nova Scotia etc. I believe there is still hope for a Quebec solution. I know there is.

The Quebec/ NL issue has been so "touchy" politically that I have stayed far away and have not tried to "help out".

As you know we are looking seriously at acquiring Spectrol, and last Thursday evening Jean Beaudoin and myself had dinner with Ed Williams.

We discussed Churchill at some length and the fact that Quebec/NL deal is most logical. I said because of political "fallout" that I had not asked you to be involved, and Ed suggested he would be interested in meeting you for a discussion. From there we could see where to take it.

Anyway I do not know if both sides can come together, but I do know we have huge goodwill on both sides and maybe can help quietly.

I do not believe we are at all conflicting in working for both provinces (as we have for 50 yrs) but rather believe we are an asset to both.

If we do not respond to the EOI that in itself will become very political, and if they then choose say the Americans by default, then I believe strongly that a lot of goodwill on both sides will be lost.

For your information it is for this reason that I have never advised NL we would not respond.

I am really hopeful that we will be able to work on this project (which my people here have been on and off for many years) and I know we can help both sides.

I am really anxious and hoping that you will be able to maintain our role in this "project of a career" for many of us.

Jacques one last real concern for me is the fact that we have around 250 people here (including offshore group) and if we are not on Churchill I will definitely lose many senior staff.

Anyway please advise asap.