

To: Jason Kean cc. Pat Hussey
From: Roy Lewis **Date:** 24-Oct-2014
Package #: CH0009
Package Title: Construction of North and South Dams
Subject: Bid Evaluation Plan

Please find attached the amended Bid Evaluation Plan arising from my discussion this morning with Pat Hussey.

Comments are as follows:

The plan has been revised to reflect the following:

- **Clearer text to identify the process to determine the Final Estimated Contract Value after application of normalization; adjustment to low bid; commercial weighting and Technical weighting. For clarity the method used is money related to determine optimum value to Company for each Proposal. The final Contractor selection will be made based on the assessment of this optimum value in comparison to the normalized price and Package budget.**
- **The Commercial Evaluation Tables have been revised to better assess significant factors such as deviation(s) from Warranties; Limit of Liability; LDs; Proposal Validity; Securities; Insurances; etc.**
- **The Coordination Procedure evaluation remains in the Commercial section to better reflect impact on the pricing and potential Company costs to cover identified Bidder shortfalls in this area.**
- **The Technical summary rating for Labour Relations remains at 30 parts. During the Bid process two of the Bidders were very vocal in their concerns regarding the application and management of the SPO. The Bid Team endorses this concern and considers the successful outcome of this project component will be dependent upon sound Labour Relations practice proven by each Bidder in its Proposal and in the Bidder Execution Plan and Proposed Methodology Meeting to be held at each Bidder's home base facility.**
- **The evaluation results for Quality; Risk Management; Health & Safety and Environmental have deliberately been isolated to allow for an objective assessment and review of each Proposal after the application of the identified Commercial and Technical Rating Summaries.**

For expediency, I will modify the rating tables to allow for a 'Remarks' column alongside each rating after approval of the overall plan. The "Remarks" column is based on direction from Pat (H).

If you have any further questions you can contact me at home over the weekend at:

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