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Subject: CH0009 (Bidder 2)

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We spoke to Kevin again. They are really concerned by what they saw on site. He said that they are unwilling to take trades labour direct cost risk. In essence, we would pay actual trades labour cost whatever the cost is. No cap. It sounded like the other costs are fixed.

We are going to confirm via e-mail our understanding of the conversation with Kevin. The other bidders have also raised concerns about labour productivity.

## **Ed Over**

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