

BID EVALUATION
DISCIPLINE SCORE SHEETS

RFP - Commercial - Summary Evaluation

RFP #: CH0009

RFP Name: Construction of North and South Dams

Item	Commercial Summary	Question Weight (%)	Bidder 1		Bidder 2		Bidder 3	
			Answer	Score	Answer	Score	Answer	Score
1	Warranties	10	4	8	2	4	2	4
2	Limit of Liability	15	2	6	4	12	4	12
3	LD Value & Cap	10	1	2	1	2	1	2
4	Proposal Validity	10	5	10	5	10	1	2
5	Rate(s) for extra work & OH&P identified	10	1	2	2	4	1	2
6	Provincial Benefits (BF from table)	5	67.50	3.38	77.00	3.85	79.50	3.98
7	Performance Security (BF from table)	10	56	5.60	80	8.00	68	6.80
8	Insurances (BF from table)	10	68	6.80	68	6.80	68	6.80
9	Co-ordination Procedures (BF from table)	10	74	7.36	80	8.00	80	8.00
10	Financial Data, Staus etc. (BF from table)	10	100	10.00	100	10.00	98	9.80
11	Escalation (if included - normalise in total tender price exercise)							
Score		100	61.14		68.65		57.38	
Percentage		61.14%	68.65%		57.38%			

Scored By:

Date:

Scoring Guide:	
0	- Question not answered or no relevant information provided in response
1	- Response does not meet key Criteria
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5	- Response meets and exceeds key criteria

BID EVALUATION
DISCIPLINE SCORE SHEETS

RFP - Commercial - Financial Data

RFP #: CH0009

RFP Name: Construction of North and South Dams

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Item	Question Weight (%)	Bidder 1		Bidder 2		Bidder 3	
		Answer	Score	Answer	Score	Answer	Score
Commercial - Financial Data							
A	Organisation						
1	Business Organisation	10	5	10	5	10	5
2	Joint Venture/Partnership	5	5	5	5	5	5
3	Business Registration	5	5	5	5	5	5
4	Ownership %	10	5	10	5	10	5
5	Company/Bidder Relationship	5	5	5	5	5	5
B	Financial Data						
1	Financial Responsibility	5	5	5	5	5	5
2	Willingness to Guarantee	5	5	5	5	5	5
3	LOC Maximum Value	5	5	5	5	5	5
4	Credit References	5	5	5	5	5	5
5	Claims & Judgements	5	5	5	5	5	5
6	Bankruptcy	5	5	5	5	5	5
7	Contract Cancellation	5	5	5	5	5	5
8	Litigation History	5	5	5	5	3	3
C	Legal Status						
1	LLC/Corporation	5	5	5	5	5	5
2	Partnership	5	5	5	5	5	5
3	Bank References	5	5	5	5	5	5
4	Work Experience Table	Technical					
5	Signing Authority	5	5	5	5	5	5
6	Bank Clearance Letter	5	5	5	5	5	5
Score - transfer to Commercial Summary		100	100.00	100.00	100.00	98.00	98.00
		Percentage	100.00%	100.00%	100.00%	98.00%	

Scored By:

Date:

BID EVALUATION
DISCIPLINE SCORE SHEETS

RFP - Commercial - Coordination Procedures

RFP #: CH0009

RFP Name: Construction of North and South Dams

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Item	Commercial - Coordination Procedures	Question Weight (%)	Bidder 1		Bidder 2		Bidder 3	
			Answer	Score	Answer	Score	Answer	Score
1	Key Personnel	12	2	4.8	4	9.6	4	9.6
2	Schedule Development and Control Plan	2	4	1.6	4	1.6	4	1.6
3	Control Schedule	2	4	1.6	4	1.6	4	1.6
4	Control Schedule Baseline Document	2	4	1.6	4	1.6	4	1.6
5	Scheduling and Progress Requirements	2	4	1.6	4	1.6	4	1.6
6	Project execution Plan	2	4	1.6	4	1.6	4	1.6
7	Earned Value Measurement	2	4	1.6	4	1.6	4	1.6
8	Recovery Plan Development **	2	2	0.8	4	1.6	4	1.6
9	Progress Reporting	2	4	1.6	4	1.6	4	1.6
10	Company access to data.	2	2	0.8	4	1.6	4	1.6
11	Bi-weekly Progress Report **	10	4	8	4	8	4	8
12	Monthly Progress Report	5	4	4	4	4	4	4
13	Cost Report	15	4	12	4	12	4	12
14	Change Management - Identification	4	4	3.2	4	3.2	4	3.2
15	Change Management - Pricing	4	4	3.2	4	3.2	4	3.2
16	Change Management - Schedule Impact	4	4	3.2	4	3.2	4	3.2
17	Change Management - Register	3	4	2.4	4	2.4	4	2.4
18	Invoicing Summary Report	5	4	4	4	4	4	4
19	Cash Forecast	5	4	4	4	4	4	4
20	Information Systems/Technology	5	4	4	4	4	4	4
21	Data Transfer	5	4	4	4	4	4	4
22	Document Control	5	4	4	4	4	4	4
Score - transfer to Commercial Summary		100	73.60		80.00		80.00	
		Percentage	73.60%		80.00%		80.00%	

Scored By:
Date:

88 Based on CH0007 performance

BID EVALUATION
 DISCIPLINE SCORE SHEETS

RFP - Commercial - Insurances

RFP #: **CH0009**

RFP Name: **Construction of North and South Dams**

Scoring Guide:

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Item	Question Weight (%)	Bidder 1		Bidder 2		Bidder 3	
		Answer	Score	Answer	Score	Answer	Score
1 Workers Compensation	20	4	16	4	16	4	16
2 Employers Liability	20	4	16	4	16	4	16
3 Comprehensive General Liability	20	1	4	1	4	1	4
4 Automobile Liability	5	4	4	4	4	4	4
5 Owned & Non-Owned Aircraft	5	4	4	4	4	4	4
6 Property	15	4	12	4	12	4	12
7 Property in Transit	15	4	12	4	12	4	12
Score - transfer to Commercial Summary		100	68.00	68.00	68.00	68.00	68.00
Percentage			68.00%	68.00%	68.00%	68.00%	68.00%

Scored By:

Date:

BID EVALUATION
DISCIPLINE SCORE SHEETS

Provincial Benefits (Including INNU Content) - Labour RFP Evaluations
(for use on Civil, Supply & Install, and Services RFPs)

RFP #: CH0009 Title: Construction of North and South Dams

Section	Description / Expectation	Weighting Assigned	O'Connell-Dragados		Comments	Barnard-Pennecon		Comments	Astaldi		Comments
			Score Given	Weighted Score		Score Given	Weighted Score		Score Given	Weighted Score	
2.1	Contracting and Procurement (7.5%)										
2.1 a)	Describe Bidder's experience with implementing local benefits strategies and agreements, including Aboriginal agreements	2.5	5	2.5	Excavation, Voisey, Waskwa	5	2.5	LCP Wuskawit	5	2.5	LCP
2.1 b)	Describe Bidder's procurement policies and procedures that will ensure reasonable advance notice to NL supply community of all procurement opportunities	2.5	5	2.5	local print/direct contact, NLC	0	5	300 approved local suppliers	5	2.5	Website
2.1 c)	Describe Bidder's familiarity with NL contractor/supply capabilities. If Bidder is not currently familiar with these capabilities, describe proposed steps to ensure familiarity	2.5	5	2.5	40 years in Province	5	5	In Province since 1970	3	1.5	Little knowledge outside Goose Bay
2.2	Employment (5%)										
2.2 a)	Describe Bidder's familiarity with Newfoundland & Labrador workforce	2.5	5	2.5	fully engaged, unionized	5	2.5	Unionized	3	1.5	Little knowledge outside Goose Bay
2.2 b)	Describe Bidder's human resource policies that will optimize Newfoundland and Labrador employment benefits	1.5	5	1.5	Benefits strategy, PLA	5	1.5	Benefits Strategy, PLA	5	1.5	Benefits Strategy-PLA
2.2 c)	Describe Bidder's human resource policies that will optimize Innu employment benefits	1.0		0			0			0	
2.3	Gender Equity and Diversity (5%)										
2.3 a)	Does Bidder have gender equity and diversity plans? If so, describe Bidder's policies, including harassment and discrimination policies that support gender equity and diversity	1.5	5	1.5	Provided	5	1.5	Provided	5	1.5	Support LCP Diversity Plan
2.3 b)	Does Bidder's human resource policies enable the voluntary identification of members	1.5	5	1.5	Benefits Reporting	5	1.5	yes	5	1.5	
2.3 c)	Is the Bidder a woman-owned business?	1.0					0	0			
2.3 d)	List any intended subcontractors / suppliers that are woman-owned business	1.0					0	0			
2.4	NL Benefits Reporting (5%)										
2.4 a)	Indicate Bidder's previous experience at capturing employment and expenditure data as	2.5	5	2.5	LCP	5	2.5	LCP	5	2.5	LCP
2.4 b)	Indicate who, within Bidders organization, will be responsible for benefits monitoring and	2.5	5	2.5	willie Keata	5	2.5	HR Manager	5	2.5	External Affairs Manager
	Scoring Grid										
	5	Response meets and exceeds all key criteria									
	4	Response meets all key criteria									
	3	Response meets a majority of all key criteria									
	2	Response meets only a few of the key criteria									
	1	Response meets none of the key criteria									
3.0	Provincial and Innu Content										
3.0 a)	Is Bidder a registered Innu Company with IBDC?	Yes = 5 No = 0	5.0	0			0			0	
3.0 b)	Use of registered Innu subcontractors?	Yes = 5 No = 0	2.5	5	Listed		0		5	2.5	Listed
3.0 c)	Is Bidder an NL Company	Yes = 5 No = 0	5	5			5			0	
3.0 d)	Use of NL Subcontractors	Yes = 5 No = 0	2.5	0			0			0	
3.0 e)	Bidder has experience working with aboriginal IBAs	Yes = 5 No = 0	2.5	5	2.5		5	2.5		5	2.5
4.0 a)	NL-BENEFITS CONTENT - PERSON HOUR ESTIMATE by Residency (25.0)		25	4	20		3	15		4	20
	Score = 5	If NL percentage of total hours is > 80%									
	Score = 4	If NL percentage of total hours is 60 to 80 %									
	Score = 3	If NL percentage of total hours is 40 to 60 %		80%			51%			63%	
	Score = 2	If NL percentage of total hours is 20 to 40 %									
	Score = 1	If NL percentage of total hours is < 20%									
4.0 b)	NL-BENEFITS CONTENT - PERSON HOUR ESTIMATE by Location of Work (10.0)		10	5	10		5	10		5	10
	Score = 5	If NL percentage of total hours is > 80%									
	Score = 4	If NL percentage of total hours is 60 to 80 %									
	Score = 3	If NL percentage of total hours is 40 to 60 %		99%			82%			95%	
	Score = 2	If NL percentage of total hours is 20 to 40 %									
	Score = 1	If NL percentage of total hours is < 20%									
5.0	NL-BENEFITS CONTENT - EXPENDITURE ESTIMATE (25%)		25	4	20		4	20		3	15
	Score = 5	If NL percentage of total expenditures is > 80%									
	Score = 4	If NL percentage of total expenditures is 60 to 80 %									
	Score = 3	If NL percentage of total expenditures is 40 to 60 %		60%			72%			45%	
	Score = 2	If NL percentage of total expenditures is 20 to 40 %									
	Score = 1	If NL percentage of total expenditures is < 20%									

Scored By: Maria Moran
 Date: _____
 Sectional Weighting: 2.5%
 Total: 100
 Ranking: 79.5
 Sectional Weighting: 77
 Ranking: 1.9875
 Total: 67.5
 Ranking: 1.6875

BID EVALUATION
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RFP - Labour Relations Evaluation

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Item	Labour Relations	Question Weight (%)	Bidder 1		Bidder 2		Bidder 3	
			Answer	Score	Answer	Score	Answer	Score
1	Labour Union Relationship	20	2	8	4	16	5	20
2	Strike/Lock-out History	10	4	8	4	8	5	10
3	Knowledge of existing local workforce	20	2	8	4	16	5	20
4	Labour Relations Key Personnel	20	2	8	4	16	4	
5	Current experience with existing SPO.	30	1	6	3	18	5	30
				0		0		0
				0		0		0
Score Part B		100	38.00		74.00		80.00	
Total Percentage			38.00%		74.00%		80.00%	

Scored By:

Date: