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Subject: Nalcor Meeting on LNTP Progress Report
Date: Tuesday, November 12, 2013 7:15:57 PM
Attachments: [image003.jpg](#)

Good evening

Here is brief Minute of Meeting with Nalcor on the LNTP Progress at October 31th

Nalcor Attendees

- Scott O'Brian PM - LCP
- Demon Tranquilla PM - MF
- Robert Woolgar DPM - MF
- Laird Patton CM –MF
- Quality Manager
- Health and Safety Manager
- Environmental Manager
- Delivering Manager

Astaldi Attendees

- Guido Venturini
- Ken Chryssolor
- Vittorio Robiati
- Paul Shelley

O'Brian asked AST to illustrate the LNTP Progress at the date

KC presented the whole picture given with the report submitted on Monday night underlining the effort done and the results obtained (mobilization, report submitted)

KC told that Astaldi did in 6 weeks what normally in many other sites is done in 3 months. VR explained that Astaldi already experienced and anticipated the learning curve. GV explained that this first month permitted to built up the team, to open the offices in St John's and Goose Bay. The results are visible: in this moment more than 40 persons of AST are daily working for the project, which is costing to the contractor more than 50,000 CAD/day.

KC and GV explained to LCP that the fact to work under the LNTP and without a contract signed is generating significant technical problems and concerns mainly in the following fields

- 1) Hiring process: Astaldi cannot hire people without
- 2) Procurement: all main contracts cannot be finalized. The LNTP protects ASTALDI only for the amounts paid (LNTP, schedule 2, last paragraph)
- 3) Visa: expatriates are experiencing problems in obtaining 3 years regular working Visa. In this moment only short term visas have been issued
- 4) Permits: without contract Astaldi cannot obtain the insurance cover and cannot start to operate

- 5) Procedures: there are no procedures for documental exchange (Nalcor does not want to use Aconex for the moment), accounting, invoices, etc

All these and other subjects are strongly affecting the results, although at present is not possible to say if this situation could affect the whole project.

Nalcor asked for 5 minutes break, therefore Scott acknowledged that this situation need a discussion on different meetings. Therefore Nalcor and Astaldi commonly decided as follow:

- 1) Tomorrow in Goose Bay a technical meeting focused on the finalization of the QHSE documents and permits will take place in order to allow Astaldi to mobilize the trailers and start with the survey activities
- 2) Thursday afternoon, (1:30 PM?) once Ed Over will come back from his weekly rest, a meeting focused on Contract issues will take place in St. John's (expected attendees: SJ O'Brian, Over, Venturini, by conf Call, Triassi (TbC) somebody from Rome?, somebody from Heenan Blaikie).

During the coffee break many of the persons that attended the meeting acknowledged the fact that is quite impossible to work under these condition.

An attendee explained Astaldi the SNC Lavalin waited 18 months before having its contract signed. Paton told that in this moment 24 senior engineers from SNC Lavalin are in stand-by on this project.

Best regards

Guido Venturini

Project Director

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