



## Scope of Services Summary – Lance Clarke

### Business services manager/Commercial Manager

Functional and Advisory responsibility - Initial focus on Commercial Input, Contract strategies and execution model advice, Labour Relations strategies, claims management, Insurance, contractor relationships at a steering level, team functionality, interface with corporate finance i.e. help to support FLG, building the functions below within the project:

### **Functions/Departments**

Supply Chain

Claims Management

IS/IT

Insurance

Doc Control (Transitioned to QA)

HR/LR (Transitioned to Integration management in 2014/15)

Industrial Benefits and Training (Transitioned to Integration management in 2014/15)

Lands/Property - (Picked up function prior to sanction)

Commercial examples - Supported IBA talks for business chapter, supported FLG, managed team who did the SPO, managed team who did construction agreements and dealt with material claims from Astaldi, Andritz.

2015 - Astaldi issue became clearer was asked to take on Deputy Title to ensure had appropriate support to deal with the issue. Accountabilities never changed, just more focus toward Generation and Astaldi, transitioned some items per above to allow primary focus on Astaldi at relationship and commercial level.

2016 - Continued Astaldi focus, supported project needs with corporate changes, less and less focus on Transmission (C4) and HVDC (C3). Ties essentially removed by mid year with all ties severed by year end with C3/C4 after the project bifurcation, including any interaction or responsibility through the functions.

2017 - Continued Commercial focus with Astaldi and Andritz, focus on planning and delivery for 2017 targets, 2017 Generation risk forecast to completion.